Trainers Training Programme on EMPLOYABILITY, ENTREPRENEURSHIP & LIFE SKILLS for Trainers of Jan Shikshan Sansthan (JSS)

Programme Duration – 10/12/2022 to 14/12/2022 Location– Kanpur, Uttar Pradesh Sponsored By



Organized By



Organized By:

The National Institute for Entrepreneurship and Small Business Development (NIESBUD)

Sponsored By:

Ministry of Skill Development and Entrepreneurship (MSDE), Government of India

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1. INTRODUCTION

There has been a great deal of emphasis on developing entrepreneurship in the country to promote first generation entrepreneurs. Realizing the effective role of entrepreneurship in the process of industrialization in the developed countries, India and others developing nations viewed this as an effective measure to develop entrepreneurship to promote national production, balanced regional development, and dispersal of economic power and provide better employment opportunities.

It was stressed by researchers that the economic backwardness of a region might be attributed largely to inadequacy of the supply of entrepreneurship in the region. If this deficiency can be removed by developing entrepreneurship, the problem of unemployment will be solved and the region will be able to compete with the rest of the country. Moreover, it is a fact that the youth (18-35 ages) contribute Forty percent (40%) of the total population of India. Therefore, it is important to encourage youth to take up entrepreneurship as a career for the growth and development of the country. Over the past few years, the government through various ministries has launched various skill development training programmes in the Country and tried to develop and enhance the skills of youth, so that they may be easily getting the employment in the market. The 2009 Skill and Entrepreneurship Development Policy clearly specified that skills-related training should become outcome-focused and linked to jobs and employability.

The vision of the national policy is over all human resource development and outcome in the form of enhancing their skills and ability according to the demand of industries. This will enhance the employment opportunities for the youth of the country. But again the question arises as the employability scenario; to how much skill youths can be observed by the Industries or by market. The Ministry of Skill Development and Entrepreneurship (MSDE) is acting as a catalyst in developing and enhancing the Skill of the youths according to the need of the industries.

Under this mission, the Ministry of Skill Development and Entrepreneurship has taken the initiative of promoting and spreading the Entrepreneurship Culture by including Entrepreneurship in the Skill training Programmes. NIESBUD has been conducting the Trainers Training Programmes on Employability, Entrepreneurship and Life skills for the trainers of NSDC/SSDM/Polytechnics/ITIs on a regular basis and has received an overwhelming response from the participants.

The Scheme of Jan Shikshan Sansthan (JSS) scheme under Ministry of Skill Development & Entrepreneurship is implemented through NGOs with 100% grants from the Government of India. The mandate of the scheme is to provide vocational skills in non-formal mode to non-literate, neo-literates, persons with rudimentary level of education upto 8th and school dropouts upto 12th standard in the age group of 15-45 years. The priority groups are women, SC, ST, minorities and other backward sections of the society. JSSs are reaching to the unreached areas to cater the needs of the poorest of the poor.

The Ministry of Skill Development and Entrepreneurship has taken the initiative for creating entrepreneurial climate in the Jan Shikshan Sansthan's through organising Trainers Training

Programme for the JSS Trainers, and Entrepreneurship Development Programme for JSS Trainees followed by mentoring and handholding to trainees who have strong desire to pursue entrepreneurial opportunities. The efforts in this direction will yield a positive result in promoting entrepreneurship in future within the skill ecosystem.

The ToT developed by NIESBUD for the JSS trainers is an attempt to orient trainers on Entrepreneurship. The purpose of the ToT is to build the capacity of the trainers, so that they will be able to encourage, guide, and motivate the Trainees from the very initial stages of the program towards entrepreneurship & self-employment.

The outcome of this training will be that the JSS Trainers will enhance their skill on entrepreneurship and will be able to give proper Counseling and guidance to the students who want to set up their enterprises.

2. OBJECTIVES

The objectives of this training programme were:

- To impart Knowledge on Entrepreneurship;
- To impart Knowledge on Entrepreneurship;
- To upgrade the knowledge and skills of the participants on Entrepreneurial Motivation;
- To acquaint the participants about entrepreneurial opportunities;
- To make aware the participants about the entrepreneurial support ecosystem;
- To impart knowledge about basic management skills;
- To impart knowledge to participants on selecting the suitable entity for their enterprise;
- To impart knowledge and skills to participants on essential elements required for preparation of project report.

3. COURSE CONTENTS



4. PROGRAMME METHODOLOGY

The programme methodology comprised of lecture, discussions, exercises, case studies and assignments. The training methodology employed a Facilitated Learning Approach. It was a mix of facilitator led courses which had in-house and practical activities along with self-learning sessions.

In summation, each session included the following:

- Lecture
- In-session Activities
- Power Point Presentations
- Simulations and Exercise
- Assessment

5. TARGET GROUP AND BATCH SIZE

The target group for the training programme comprised of Trainers of Jan Shikshan Sansthan from Uttar Pradesh. A total number of 34 trainers participated in the programme. Participants of the programme hailed from Kanpur, Uttar Pradesh.

6. DURATION

The training programme was held from 10^{th} Dec. 2022 – 14^{th} Dec 2022. It commenced at 10 A.M. every day and ended at 5P.M.

7. PROGRAMME SCHEDULE

Trainers Training Programme on EMPLOYABILITY, ENTREPRENEURSHIP & LIFE SKILLS for									
Trainers under JSS, Schedule for 5 Days									
	Day 1 (10/12/2022)								
10:30-12:00pm	Entrepreneurship	The session objective was to introduce the concept of Entrepreneur, Entrepreneurship and Enterprise to the participants.							
12:00-01:30pm	Entrepreneurial Motivation	The session objective was to upgrade the knowledge and skills of the participants on characteristics of an entrepreneur. The session was aimed to help the participants to understand the different characteristics through various behavioral exercises and case studies.							
01:30-2:00 pm		Lunch Break							
02:00-04:00pm	Employability and Life Skills	Entrepreneurial Motivation was taken as first session on second day of the training programme. Entrepreneurship motivation is a practical laboratory consisting of scientifically design behavioral exercises where participant get an opportunity to analyze self through learning from feedback approach, and also get the opportunity to manage oneself. The behavioral exercises on entrepreneurial motivation in Individual and group motivate the participants to take up entrepreneurship as a career.							
	Day	y 2 (11/12/2022)							
10:30-12:00pm	Business Opportunity Identification	The session objective was to empower the trainees with the knowledge and skill which will help them to conceive business idea. This session helps the participant to upgrade their knowledge and skills on how to identify available business IDEA and transform it into an opportunity.							

12:00-01:30pm 01:30-2:00 pm	Entrepreneurship Support Ecosystem	The session objective was to upgrade the knowledge and skills of the participants on entrepreneurship support eco system. The session aimed to help the participants to understand the role of entrepreneurship support and enabling ecosystem for promoting Entrepreneurship in the country. Lunch Break			
02:00-04:00pm	Interaction with Successful Entrepreneur	S uccessful entrepreneur will share experience of their entrepreneurial journey with the trainees along with the challenges faced by them and how they overcame the challenges and started the enterprise successfully.			
	Day	<i>y</i> 3 (12/12/2022)			
10:30-12:00pm	Elements of Business Management	The session aims to equip participants with the knowledge and skills necessary to develop a robust business plan that effectively communicates their business concept, objectives, strategies, and financial projections.			
12:00-01:30pm	Elements of Financial Management	The objective of a session on the elements of financial management is to provide participants with a comprehensive understanding of the key components and principles of effective financial management within a business or organization. The session aims to equip participants with the knowledge and skills necessary to make Informed financial decisions, optimize resources, and achieve financial stability and growth.			
01:30-2:00 pm		Lunch Break			
02:00-03:00pm	Business Communication	The session objective was to enable participants to communicate clearly and with impact, by improving their verbal and non-verbal communication style, as well as enhancing interpersonal skills.			
03:00-04:00pm Market Survey		The session aimed to help the participants to understand the different methods of market survey for starting an enterprise. The session objective was to upgrade the knowledge and skills of the participants on concepts of marketing and market survey.			
	Day	y 4 (13/12/2022)			
10:30-12:00pm	Types of Enterprises	The session objective was to upgrade the knowledge and skills of the participants on types of enterprises. The session aimed to help participants understand different types of legal entity which may be formed for running and starting an enterprise.			

12:00-01:30pm	Banking and Funding	The session objective was to upgrade the knowledge and skills of the participants on procedure and formalities for bank finance as well as preparation of Business Plan. The session aimed to help participants in gaining knowledge on step-by-step procedure and formalities which are required for seeking loan from the banks or financial organization. The session also aimed to help participants to understand different components of business plan and the methodology for its preparation.						
01:30-2:00 pm		Lunch Break						
02:00-04:00 pm	Business Plan Preparation	The session aimed to help participants to understand different components of business plan and the methodology for its preparation.						
	Da	Day5 (14/12/2022)						
10:30-12:00 pm	Enterprise Management	The session aimed to help the participants to understand the different steps of enterprise management which helps to manage vital day-to-day processes such as inventory management, accounting, human resources and customer relationship management.						
12:00-01:30 pm	Field Visit	The participants, who want to start their boutique, beauty parlor, café and acahar factory, have done field visit in their relevant areas.						
01:30-2:00 pm		Lunch Break						
02:00-04:00pm	Feedback & Assessment	Participants will go online assessment. The assessment was of 30-minute duration in which the participants were administered with Multiple choice questions based on the course syllabus. The participants submitted their assessment for online evaluation of their responses. The participants were provided with online link for registering their feedback about the overall conduct of the training programme. The action plan for taking the programme forward for facilitating outcome was discussed with the participants so that the mentoring and handholding support may be provided to the participants in an effective manner for establishment of their enterprises.						

8. FEEDBACK OF PARTICIPANTS

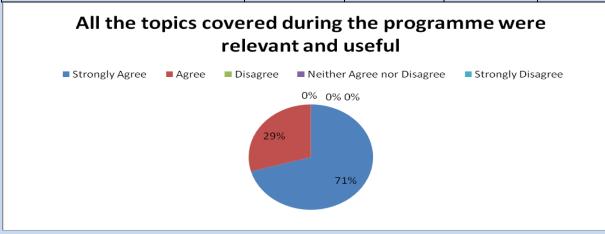
1. The duration of the Training Programme was Appropriate

	Agree	Disagree	Strongly Agree	Strongly Disagree	Neither Agree nor Disagree
The duration of the Training Programme was Appropriate	10	0	24	0	0



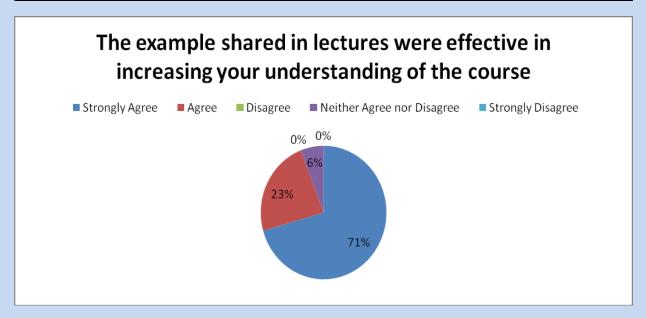
2. All the topics covered during the programme were relevant and useful

	Agree	Strongly Agree	Strongly Disagree	Neither Agree nor Disagree
All the topics covered during the programme were relevant and useful	10	24	0	0



3. The examples shared in lectures were effective in increasing your understanding of the course

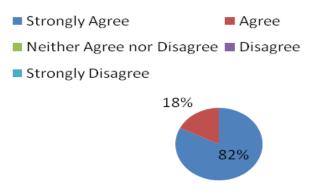
	Agree	Disagree	Strongly Agree	Strongly Disagree	Neither Agree nor Disagree
The examples shared in lectures were effective in increasing your understanding of the course	8	0	24	0	2



4. The program was found to be useful in terms of enhancing your overall knowledge and skills.

	Agree	Disagree	Strongly Agree	Strongly Disagree	Neither Agree nor Disagree
The program was found to be useful in terms of enhancing your overall knowledge and skills.	06	0	28	0	0

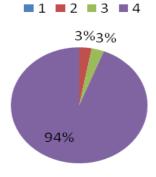




5. Rate the Program Coordinator in terms of organizing the training program on a Scale of 1 to 4, where, 4=Excellent, 3=Very Good, 2= Good & 1 = Average

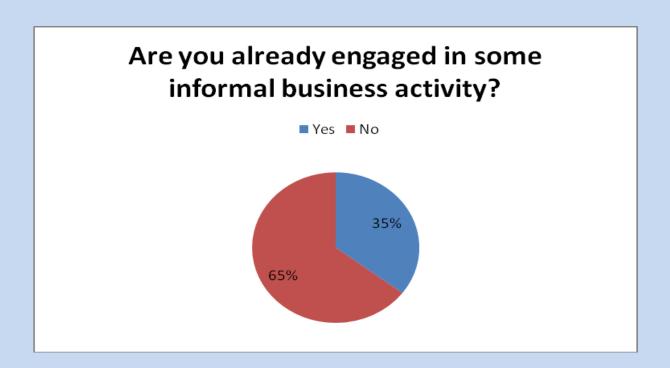
	1	2	3	4
Rate the Program Coordinator in terms of organizing the training program on a Scale of 1 to 4	0	1	1	32





6. Are you already engaged in some informal business activity?

	Yes	No
Are you already engaged in some informal business activity?	12	22



9. LIST OF PARTICIPANTS

S. NO.	STATE / UT	JSS	NAME	Designation	GENDER	CONTACT NO.	EMAIL ADDRESS
1	UP	BASTI	MEENA DUBEY	RESOURCE PERSON	FEMALE	XXXXXX4186	anuragbst70@gmail.com
2	UP	BANDA	SANDHYA DEVI	RESOURCE PERSON	FEMALE	XXXXXX6859	Sandhyasinghtomar471@gmail.com
3	UP	BANDA	GAUKARAN SINGH	RESOURCE PERSON	MALE	XXXXXX4410	Gaukaransingh4352@gmail.com
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6	UP	BASTI	ASHA DEVI	RESOURCE PERSON	FEMALE	XXXXXX1239	aajit91166@gmail.com
7	UP	AMBEDKAR NAGAR	PUSHPLATA VERMA	RESOURCE PERSON	FEMALE	XXXXXX5066	Mr.santoshverma1380@gmail.com
8	UP	BASTI	VIDYAWATI	RESOURCE PERSON	FEMALE	XXXXXX4328	Vidiyawati7838@gmail.com
9	UP	BASTI	KAMLESH	RESOURCE PERSON	FEMALE	XXXXXX8982	sharmaji581988@gmail.com
10	UP	AMBEDKAR NAGAR	SHAMBHOO LAL MAURYA	PROGRAME OFFICER	MALE	XXXXXX3271	Shambhoolal56@gmail.com
11	UP	KANPUR DEHAAT	MOHD DANISH	ASST. PROGRAME OFFICER	MALE	XXXXXX8003	danishsep10@gmail.com
12	UP	KANPUR DEHAT	SANGEETA DEVI	RESOURCE PERSON	FEMALE	XXXXXX1250	sg675911@gmail.com
13	UP	CHANDAULI	CHANCHALA	RESOURCE PERSON	FEMALE	XXXXXX1862	ck8582772@gmail.com
14	UP	CHANDAULI	ARCHANA KESARI	RESOURCE PERSON	FEMALE	XXXXXX6436	paritwari374@gmail.com
15	UP	CHANDAULI	AKASH KUMAR AGRAHARI	FIELD ASSITANT	MALE	XXXXXX0314	akashagrahari585@gmail.com
16	UP	AMBEDKAR NAGAR	ANTIMA PRAJAPATI	RESOURCE PERSON	FEMALE	XXXXXX7568	antima32021@gmail.com
17	UP	BANDA	SANJAY KUMAR PANDAY	PROGRAME OFFICER	MALE	XXXXXX2411	Sanjaypanday@yahoo.com
18	UP	BANDA	SITA TIWARI	RESOURCE PERSON	FEMALE	XXXXXX7850	Sitatiwari721@gmail.com
19	UP	CHANDAULI	ARCHANA JAISWAL	RESOURCE PERSON	FEMALE	XXXXXX6807	archanajaiswal145@gmail.com
20	UP	CHANDAULI	VIVEK KUMAR SINGH	ASST. PROGRAME OFFICER	MALE	XXXXXX3169	bkvns.singh@gmail.com

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21	UP	AMBEDKAR NAGAR	KUSUM VERMA	RESOURCE PERSON	FEMALE	XXXXXX1420	vkusum568@gmail.com
22	UP	AMBEDKAR NAGAR	MANISHA PRAJAPATI	RESOURCE PERSON	FEMALE	XXXXXX9948	Manishamanisha12539@gmail.com
23	UP	CHANDAULI	MUSTARI BEGUM	RESOURCE PERSON	FEMALE	XXXXXX9785	sarfazkhan459@gmail.com
24	UP	KANPUR DEHAT	DEEPMALA	RESOURCE PERSON	FEMALE	XXXXXX1441	deepmala1986@gmail.com
25	UP	BANDA	MAYANK SINGH	ASST. PROGRAME OFFICER	MALE	XXXXXX3276	lmud2012@gmail.com
26	UP	KANPUR DEHAT	SOURABH KUMAR	RESOURCE PERSON	MALE	XXXXXX9159	Sourabh2585@gmail.com
27	UP	BANDA	AARTI SINGH	RESOURCE PERSON	FEMALE	XXXXXX3897	tomaraartisingh@gmail.com
28	UP	BASTI	KHUSHBU FATIMA	RESOURCE PERSON	FEMALE	XXXXXX3006	khushbufatima0702@gmail.com
29	UP	AMBEDKAR NAGAR	SHAILESH KUMAR	ASST. PROGRAME OFFICER	MALE	XXXXXX4946	shaileshk918@gmail.com
30	UP	KANPUR DEHAT	VISHWA PRATAP SINGH	ASST. OFFICER	MALE	XXXXXX2012	vishwa.singh093@gmail.com
31	UP	CHANDAULI	NISHA YADAV	RESOURCE PERSON	FEMALE	XXXXXX1100	chandradevyadav114@gmail.com
32	UP	BASTI	RENU SRIVASTAVA	PROGRAME OFFICER	FEMALE	XXXXXX0551	renusri8216@gmail.com
33	UP	BANDA	POONAM TRIVEDI	RESOURCE PERSON	FEMALE	XXXXXX1962	garimatrivedi1415@gmail.com
34	UP	KANPUR DEHAAT	MAMTA TIWARI	RESOURCE PERSON	FEMALE	XXXXXX4867	mamtatiwari1988@gmail.com

10. ASSESSMENT OF THE PARTICIPANTS

SL. NO.	TRAINEE NAME	TRAINEE CODE (LIKE: NS23- XXXXX)	MOBILE NO.	SCORE
1	VISHWA PRATAP SINGH	NS22-116489	XXXXXX4186	44 / 60
2	SHAILESH KUMAR	NS22-116229	XXXXXX6859	50 / 60
3	SHAMBHOO LAL MAURYA	NS22-116430	XXXXXX4410	50 / 60
4	SHASHIKALA	NS22-116443	XXXXXX4302	50 / 60
5	GAUKARAN SINGH	NS22-116417	XXXXXX8952	48 / 60
6	RENU SRIVASTAVA	NS22-116494	XXXXXX1239	48 / 60
7	SAURABH KUMAR	NS22-116411	XXXXXX5066	40 / 60
8	SITA TIWARI	NS22-116422	XXXXXX4328	42 / 60
9	MAYANK SINGH	NS22-116408	XXXXXX8982	42 / 60
10	ANTIMA	NS22-116874	XXXXXX3271	50 / 60
11	POONAM TRIVEDI	NS22-116412	XXXXXX8003	36 / 60
12	MOHD DANISH	NS22-116259	XXXXXX1250	42 / 60
13	DEEPMALA	NS22-116496	XXXXXX1862	34 / 60
14	AARTI SINGH	NS22-116474	XXXXXX6436	48 / 60
15	MAMTA TIWARI	NS22-116493	XXXXXX0314	36 / 60
16	MEENA DUBEY	NS22-116439	XXXXXX7568	46 / 60
17	KUSUM VERMA	NS22-116438	XXXXXX2411	50 / 60
18	SANJAY KUMAR PANDAY	NS22-116414	XXXXXX7850	50 / 60
19	KHUSBOO FATIMA	NS22-116498	XXXXXX6807	44 / 60
20	SANDHYA SINGH	NS22-116413	XXXXXX3169	48 / 60
21	NISHA YADAV	NS22-116799	XXXXXX1420	46 / 60
22	SANGEETA	NS22-116492	XXXXXX9948	36 / 60
23	AKASH KUMAR AGRAHARI	NS22-116460	XXXXXX0314	46 / 60
24	ARCHANA KESHARI	NS22-116462	XXXXXX1441	48 / 60
25	ASHA DEVI	NS22-116483	XXXXXX3276	42 / 60
26	VIDYAWATI	NS22-116463	XXXXXX9159	50 / 60
27	PUSHPLATA VERMA	NS22-116449	XXXXXX3897	50 / 60
28	MANISHA PRAJAPATI	NS22-116435	XXXXXX3006	50 / 60
29	SUNIL KUMAR SHARMA	NS22-116457	XXXXXX4946	50 / 60
30	KAMLESH	NS22-116486	XXXXXX2012	40 / 60
31	ARCHANA JAISWAL	NS22-116456	XXXXXX1100	46 / 60
32	VIVEK KUMAR SINGH	NS22-116445	XXXXXX0551	46 / 60
33	CHANCHALA	NS22-116458	XXXXXX1862	46 / 60
34	MUSTARI BEGUN	NS22-116452	XXXXXX4867	46 / 60

11. ATTENDANCE OF THE PROGRAMME

S.NO	Name of participants	Name of the	Designation	Contact No	10-12-22	11-12-22	12.12.22		
1	SHARMA	JSS BASTI	MANAGER	8115564302	Ohm'1	Ow!	12-12-22 (D)vw'/	13-12-22 Quu'/	14-12-22
2	RENU SHRIVASTAV	JSS BASTI	PROGRAM OFFICER	9454000551	fens	la.	les	le:	Ohi!
3	KAMLESH	JSS BASTI	RESOURCE PERSON	9918988982	KAMLESH	KAMLESH	KANLESH	KAMLESH	KAMLESH
4	VIDYAWATI	JSS BASTI	RESOURCE PERSON	8840294328	Qidyanat			_	
5	AASHA	JSS BASTI	RESOURCE PERSON	6306521239	अप्रा देवी	अग्रिंग देन		(अंग्रिंग देवी	अगमा देवी
6	KHUSHBU FATIMA	JSS BASTI	RESOURCE PERSON	9648713006	Afatimes	Resimon	e Kadina	el fodine	@Kadina
7	MEENA DUBEY		RESOURCE PERSON	8081894186	MEENA	MEENA	MEENA	MEENA	MEENA
8	MAYANK SINGH	SECTION SHAPE AND	ASSISTANT PROGRAM OFFICER	8545813276	अमेर केंद्र	SHOW DE	\$155 AO	STATE DE	HING AR
9	SANJAY KUMAR PANDEY	JSS BANDA	PROGRAM OFFICER	9839412411	Gricul	Griant	Grinal	Comical	Griant
10	GAUKARN SINGH	JSS BANDA	RESOURCE PERSON	9795074410	Tsingh	Zsingh	Zsino	,	
11	SANDHYA DEVI	JSS BANDA	RESOURCE PERSON	6388846859	सहंपा देवी	संभादेव			-
12	AARTI SINGH	JSS BANDA	RESOURCE PERSON	7398113897	आश्री शंद	smallie	Frank Riz		10:
13	SITA TIWARI	JSS BANDA	RESOURCE PERSON	6386707850	सीतानिवारी	सीता तिबार	THE RESERVE OF THE PERSON NAMED IN	11111	1 1 1
	POONAM TRIVEDI		RESOURCE PERSON	9580711962	पूनम विवेदी	पूनम स्निवेदी	पूनमा क्रिवे	0 0	0 010
		JSS	ROGRAM OFFICER	8858853271	S. Mawys	S.L.Mau	& S.L. Maury	8.L.Man	y ZI. Maury.
	Marian Marian Cara Mariano	JSS /	SSISTANT		Syman		Farmer		-
		AMBEDKAR F	ROGRAM OFFICER	9506204946	1	Serlings	Beringu	- BUW	as Down
17	THE RESERVE THE PERSON NAMED IN COLUMN TWO IS NOT THE PERSON NAMED IN COLUMN TWO IS NAMED IN COLUMN TWO I	AMBEDKAR F	ESOURCE PERSON	9919451420	क्षिम वमा	क्षेत्रायम		THE RESERVE OF THE REAL PROPERTY.	भिर्मित्रवर
.8	PUSHPLATA		ESOURCE PERSON	8756655066	पुरुषल तावम्		0		।वम् पुष्पलताव
9			ESOURCE PERSON	8601599948	मनीवा प्रजापी	ने मनीचा प्रजाप	ले मनीच पुर	गर्ग मनीषा प्र	जायीमनीषा फ्रा
			The second						

ANTIMA AMBEDIAR RESOURCE PERSON 358 KAMPUR 22 VISHW PRATAP DEHAT 23 SAURABH KUMAR DEHAT RESOURCE PERSON 8528249159 ASSISTANTUR 25 DEEP MALA DEHAT ISS KAMPUR 15S	AMBEDKAR RESOURCE PERSON 9598057568 Antima Prototical Antima Bridge Antima Prototical Antima Bridge Antima Prototical Antima Bridge Antima Prototical Antima Bridge Bridg	20	SASHIKALA	JSS AMBEDKAR	RESOURCE PERSON	7706938952	Marlikela	Shoot It	9-120	Q11/1/2	9.01.1.0
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12. IMAGES OF THE PROGRAMME

Shri L.P. Bhatt, Chief Consultant, NIESBUD, Dehradun Inaugurated the Trainers Training Programme on Employability, Entrepreneurship and Life Skills for the JSS trainers





A CLASS ROOM VIEW



ACADEMIC SESSIONS IN PROGRESS



SHRI L.P. BHATT, CHIEF CONSULTANT, NIESBUD TAKING SESSION ON ENTREPRENEURIAL MOTIVATION



SHRI SAILESH RAWAT FACULTY, NIESBUD TAKING SESSION ON ENTREPRENEURSHIP



SHRI L.P. BHATT, CHIEF CONSULTANT, NIESBUD TAKING SESSION ON COMMUNICATION SKILL



SHRI SAILESH RAWAT FACULTY, NIESBUD TAKING SESSION ON SUPPORT ECO-SYSTEM



A FIELD VISIT VIEW









A FIELD VISIT VIEW

