





QUALIFICATIONS PACK - OCCUPATIONAL STANDARDS FOR Beauty & Wellness

What are Occupational Standards(OS)?

- Solution OS describe what individuals need to do, know and understand in order to carry out a particular job role or function
- OS are performance standards that individuals must achieve when carrying out functions in the workplace, together with specifications of the underpinning knowledge and understanding

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Introduction

Qualifications Pack - Assistant Beauty Therapist

SECTOR: BEAUTY & WELLNESS

SUB-SECTOR: BEAUTY& SALONS

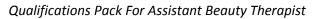
OCCUPATION: SKINCARE SERVICES

REFERENCE ID: BWS/Q0101

ALIGNED TO: NCO-2004/NIL

Brief Job Description: An Assistant Beauty Therapist needs to be aware of the basics of beauty therapy, health and hygiene, safety and needs to be knowledgeable about various beauty products. Assistant Beauty Therapist is expected to perform basic depilation, manicure, pedicure and basic face care services and also assist the Beauty Therapist in providing advanced services. The person also assists in salon ambience maintenance and also does various other odd jobs in the salon including sell salon retail products after obtaining knowledge on them

Personal Attributes: An Assistant Beauty Therapist should be well-versed with the beauty services and therapy operations and have basic service aptitude. Proficiency in communication and keen service orientation would help in providing world class services to the clients.







Qualifications Pack Code		BWS/Q0101	
Job Role	Assi	stant Beauty Therapis	t
Credits (NSQF)	TBD	Version number	1.0
Sector	Beauty & Wellness	Drafted on	01/03/2015
Sub-sector	Beauty & Salons	Last reviewed on	20/05/2015
Occupation	Skin Care Services	Next review date	20/05/2016
NSQC Clearance on	20/07/2015		

Job Role	Assistant Beauty Therapist	
Role Description	An Assistant Beauty Therapist needs to be aware of the basics of beauty therapy, health and hygiene, safety and needs to be knowledgeable about various beauty products. Assistant Beauty Therapist is expected to perform basic depilation, manicure, pedicure and basic face care services and also assist the Beauty Therapist in preparing and providing advanced services.	
NSQF level Minimum Educational Qualifications Maximum Educational Qualifications	3 Preferably Class VIII / the ability to read/write and communicate effectively for the job role Not Applicable	
Training (Suggested but not mandatory) Experience	Not Applicable 0-12 months experience in manicure and pedicure and basic	
Minimum Job Entry Age	beauty services 18 years	
Applicable National Occupational Standards (NOS)	 Compulsory: BWS/N9001 (Prepare and maintain work area) BWS/N0101 (Provide basic skin care treatment) BWS/N0102 (Carry out basic depilation services) BWS/N0401 (Provide manicure and pedicure services) BWS/N0103 (Assist the Beauty Therapist performing beauty services) BWS/N9002 (Maintain health and safety at the workplace) BWS/N9003 (Create a positive impression at the workplace) Optional: Not applicable	
Performance Criteria	As described in the relevant OS units	









Keywords /Terms	Description
Sector	Sector is a conglomeration of different business operations having similar businesses and interests. It may also be defined as a distinct subset of the
Sub-sector	economy whose components share similar characteristics and interests. Sub-sector is derived from a further breakdown based on the characteristics and interests of its components.
Occupation	Occupation is a set of job roles, which perform similar/related set of functions in an industry.
Function	Function is an activity necessary for achieving the key purpose of the sector, occupation, or area of work, which can be carried out by a person or a group of persons. Functions are identified through analysis and form the basis of OS.
Job Role	Job role defines a unique set of functions that together form a unique employment opportunity in an organization.
OS	OS specify the standards of performance an individual must achieve when carrying out a function in the workplace, together with the knowledge and understanding they need to meet that standard consistently. Occupational Standards are applicable both in the Indian and global contexts.
Performance Criteria	Performance Criteria are statements that together specify the standard of performance required when carrying out a task.
NOS	NOS are Occupational Standards which apply uniquely in the Indian context.
QualificationsPack Code	Qualifications Pack Code is a unique reference code that identifies a qualifications pack.
QualificationsPack	Qualifications Pack comprises the set of OS, together with the educational, training and other criteria required to perform a job role. A Qualifications Pack is assigned a unique qualification pack code.
Unit Code	Unit Code is a unique identifier for an Occupational Standard , which is denoted by an 'N'
Unit Title	Unit Title gives a clear overall statement about what the incumbent should be able to do.
Description	Description gives a short summary of the unit content. This would be helpful to anyone searching on a database to verify that this is the appropriate OS they are looking for.
Knowledgeand Understanding	Knowledge and Understanding are statements which together specify the technical, generic, professional and organizational specific knowledge that an individual needs in order to perform to the required standard.
Organizational Context	Organizational Context includes the way the organization is structured and how it operates, including the extent of operative knowledge managers have of their relevant areas of responsibility.
Technical Knowledge	Technical Knowledge is the specific knowledge needed to accomplish specific designated responsibilities.
CoreSkillsor GenericSkills	Core Skills or Generic Skills are a group of skills that are key to learning and working in today's world. These skills are typically needed in any work environment. In the context of the OS, these include communication related skills that are applicable to most job roles.





Qualifications Pack For Assistant Beauty Therapist





Keywords /Terms	Description
B&WSSC	Beauty & Wellness Sector SkillCouncil
NOS	NationalOccupational Standards
NSQF	National SkillsQualificationFramework
NVEQF	National Vocational Educational QualificationFramework
NVQF	National Vocational QualificationFramework
OS	OccupationalStandards
PC	PerformanceCriteria
QP	QualificationPack
SSC	SectorSkills Council



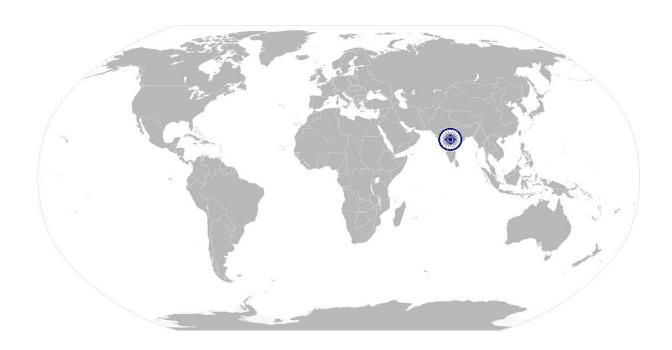


BWS/N9001 Prepare and maintain work area





National Occupational Standard

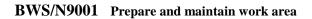


Overview

This OS unit is about preparing the equipment, products and work area ahead of service delivery to ensure the efficiecy and effectiveness of conducting treatments considering the standards of operation of the organization.



National Occupational Standards







Unit Code	BWS/N9001
Unit Title(Task)	Prepare and maintain work area
Description	Prepare the equipment, products and work area ahead of service delivery to ensure the efficiently and effectiveness of conducting treatments considering the standards of operation of the salon
Scope	This unit/task covers the following: • Preparing and maintaining work area
Performance Criteria(P	C) w.r.t. the Scope
Element	Performance Criteria
Prepare and maintain work area	To be competent, the user/individual on the job must be able to: PC1. ensure that environmental conditions are suitable for the client and the treatment to be carried out in a hygiene and safe environment PC2. select suitable equipment and products required for the treatment PC3. set up the equipment and prepare the products for treatments in adherence to the salon procedures and product/ equipment guidelines PC4. place the products in the trolley for the treatment PC5. sterilize, disinfect and place the tools on the tray PC6. dispose waste materials in adherence to the salon's and industry requirements PC7. store records, materials and equipment securely in line with the salon's policies
Knowledge and Unders	standing (K)
A. Organizational Context (Knowledge of the organization and its processes)	The user/individual on the job needs to know and understand: KA1. organization's standards of performance and sequence of services KA2. range of services and products offered by the organization KA3. health and safety requirements in the organization
B. Technical Knowledge	The user/individual on the job needs to know and understand: KB1. types of products, materials and equipment required for the treatment KB2. process and products to sterilize and disinfect equipment/ tools KB3. manufacturer's instructions related to equipment and product use and cleaning KB4. knowledge of applicable legislation relating to the workplace (for example health and safety, workplace regulations, use of work equipment, control of substances hazardous to health, handling/storage/ disposal/ cautions in the use of products, fire precautions, occurrences, hygiene practice, disposal of waste, environmental protection
Skills (S)	
A. Core Skills/ Generic Skills	Writing Skills The user/ individual on the job needs to know and understand how to: SA1. maintain accurate records of client, treatments, operating and closing checklists, product stock status SA2. reading and writing comprehension to understand, communicate and

maintain processes, techniques, records, policies and procedures









BWS/N9001 Prepare and maintain work area

Reading Skills

The user/individual on the job needs to know and understand how to:

- SA3. read about new products and services with reference to the organization and also from external forums such as websites and blogs
- SA4. keep abreast with the latest knowledge by reading brochures, pamphlets, and product information sheets
- SA5. reading and writing comprehension to understand, communicate and maintain processes, techniques, records, policies and procedures

Oral Communication (Listening and Speaking skills)

The user/individual on the job needs to know and understand how to:

- SA6. discuss task lists, schedules, and work-loads with co-workers
- SA7. question customers/ clients appropriately in order to understand the nature of the problem and make a diagnosis
- SA8. give clear instructions to customers/ clients
- SA9. keep customers/ clients informed about progress
- SA10. avoid using jargon, slang or acronyms when communicating with a customer/client, unless it is required
- SA11. manner and tone, professional, supportive, respectful, sensitive to client
- SA12. speak clearly and precisely in a courteous manner and develop a professional relationship with the client
- SA13. understand the directives passed down by supervisors
- SA14. ability to listen and understand the ocal language in dealing with clients and maintain client confidentiality

B. Professional Skills

Decision Making

The user/individual on the job needs to know and understand how to:

SB1. make decisions pertaining to the concerned area of work

Plan and Organize

The user/individual on the job needs to know and understand how to: plan and organize service feedback files/documents

- SB2. plan and organize service feedback files/documents
- SB3. plan and manage work routine based on salon procedure
- SB4. understand the client scheduling and bookings and maintain the work area, equipment and product stocks to meet the schedule
- SB5. maintain accurate records of clients, treatments and product stock levels
- SB6. accept feedback in a positive manner and develop on the shortcomings

Customer Centricity

- SB7. committed to service excellence, courteous, pleasant personality
- SB8. manage relationships with customers who may be stressed, frustrated, confused, or angry
- SB9. build customer relationships and use customer centric approach
- SB10. clean, sporting the professional uniform, neat combed hair, closed-in footwear, personal hygiene and cleanliness (shower/bath), oral hygiene (clean teeth, fresh breath)
- SB11. maintain a hygienic work area adhering to the salon and applicable legal health and safety standards
- SB12. sanitize the hands and clean all working surfaces, use disposable products and





BWS/N9001 Prepare and maintain work area





sterilized tools

- SB13. manage the storage/ disposal/ cautions of use of products, fire precautions, occurrences, hygiene practice, disposal of waste and environmental protection
- SB14. handle, use and store products, tools and equipment safely to meet with the manufacturer's instructions

Problem Solving

The user/individual on the job needs to know and understand how to:

- SB15. think through the problem, evaluate the possible solution(s) and suggest an optimum/best possible solution(s)
- SB16. deal with clients lacking the technical background to solve the problem on their own
- SB17. identify immediate or temporary solutions to resolve delays

Analytical Thinking

The user/individual on the job needs to know and understand how to:

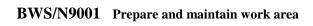
- SB18. use the existing data to arrive at specific data points
- SB19. use the existing data points to generate required reports for business

Critical Thinking

- SB20. apply, analyze, and evaluate the information gathered from observation, experience, reasoning, or communication, as a guide to thought and action
- SB21. participate in self developmental training activities to enhance one's knowledge of salon performance standards and applicable health and safety legislative requirements







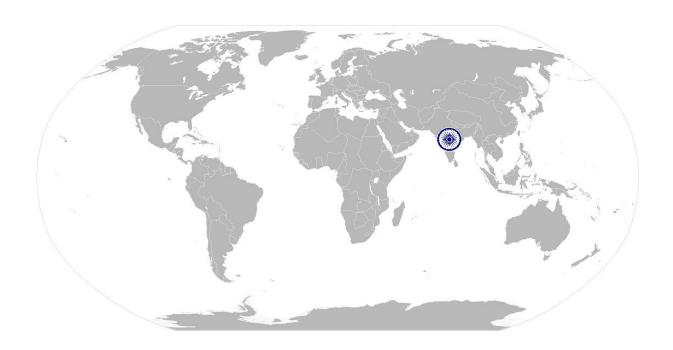




NOS Version Control

NOS Code	BWS/N9001		
Credits (NSQF)	TBD	Version number	1.0
Industry	Beauty & Wellness	Drafted on	01/03/2015
Industry Sub-sector	Beauty & Salons	Last reviewed on	20/05/2015
Occupation	Skin Care Services	Next review date	20/05/2016

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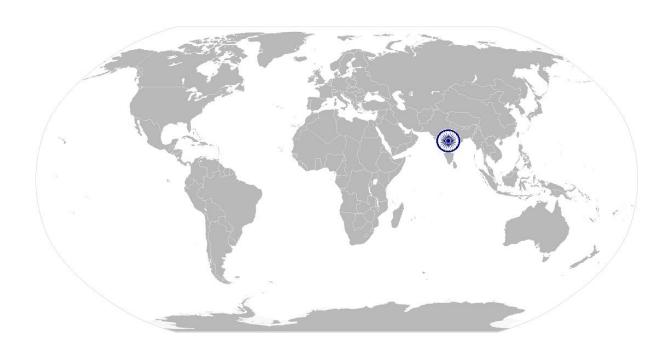








National Occupational Standard



Overview

This unit provides Performance Criteria, Knowledge & Understanding and Skills & Abilities required to provide skin care treatment.









$BWS/N0101 \quad Provide \ basic \ skin \ care \ treatment$

Unit Code	BWS/N0101 BWS/N0101
Unit Title(Task)	Provide basic skin care treatment
Description Scope	This unit provides Performance Criteria, Knowledge & Understanding and Skills & Abilities required to provide facial skin care / face clean up treatment. The scope of this role will include:
	Providing basic skin care services
Performance Criteria(P	PC) w.r.t. the Scope
Element	Performance Criteria
Provide basic skin care treatment	To be competent, the user/individual on the job must be able to: PC1. comply with health and safety standards and processes laid out bymanufacturer and organization and based on client needs PC2. carry out basic facial care / face cleanup process using the tools andmaterials and as per process laid down by the organization PC3. check the client's understanding and expectation prior tocommencement and clarify doubts, if any PC4. clean the skin free it of all traces of make-up by using suitable deepcleansing techniques PC5. use an exfoliation technique suitable for the client's skin type andskin condition PC6. use a suitable skin warming technique relevant to the client's needs PC7. carry out any necessary extraction, when required PC8. apply mask treatments evenly and neatly, ensuring that the area tobetreated is covered PC9. remove masks after the recommended time frame has elapsed PC10. carry out cleaning to ensure skin is left clean, toned and suitablymoisturized PC11. provide specific after-process advice to the client
Knowledge and Unders	
A. Organizational Context (Knowledge of the organization and its processes)	The user/individual on the job needs to know and understand: KA1. the health, safety and legal requirements, waste disposal, servicestandard and brand image related details of the salon KA2. safe, effective and hygiene practices to be followed while providingfacial services
	The user/individual on the job needs to know and understand: KB1. the structure of the skin KB2. the function of the skin KB3. characteristics of the skin and skin types of different ethnic client groups KB4. the actions of the facial, neck and shoulder muscles KB5. the bones of the head, neck and shoulder girdle KB6. the position of the head, face, neck, chest and shoulder girdle bones KB7. the position of the face, neck and shoulder muscles KB8. the effect of the natural ageing process on the facial and bleach skin and muscle tone Facial treatments









The user/individ	ual on the job	needs to knov	w and understand:

- KB9. methods to adapt facial and bleach techniques for clients
- KB10. methods to recognize the skin types and skin conditions
- KB11.effect of environmental and lifestyle factors on the skin
- KB12. methods to treat the skin types and conditions listed in the range
- KB13. suitable course of treatment for various skin types and conditions and recommended frequency
- KB14.range and uses of products available for facial and bleach treatments
- KB15. different types of specialist skin products and methods to apply
- KB16.reasons for and benefits of: cleansing the skin, exfoliating the skin, toning the skin, warming the skin, applying massage, applying masks and skin care products
- KB17. different types and effects of skin warming devices
- KB18. process of safe manual comedo extraction
- KB19. different types of masks and their effects on the skin
- KB20. links between mask treatment timing and skin condition
- KB21.methods to identify erythema and its causes
- KB22. possible contra-actions which may occur during the facial and bleach treatment and how to deal with them
- KB23.importance of a basic home care routine
- KB24. products for home use that will benefit the client
- KB25.recommended time intervals for facial and bleach treatment.

Skills (S)

A. Core Skills/ Generic Skills

Writing Skills

The user/individual on the job needs to know and understand how to:

- SA1. maintain accurate records of client, treatments, operating and closing checklists, product stock status
- SA2. reading and writing comprehension to understand, communicate and maintain processes, techniques, records, policies and procedures

Reading Skills

The user/individual on the job needs to know and understand how to:

- SA3. read about new products and services with reference to the organization and also from external forums such as websites and blogs
- SA4. keep abreast with the latest knowledge by reading brochures, pamphlets, and product information sheets
- SA5. reading and writing comprehension to understand, communicate and maintain processes, techniques, records, policies and procedures

Oral Communication (Listening and Speaking skills)

- SA6. discuss task lists, schedules, and work-loads with co-workers
- SA7. question customers/ clients appropriately in order to understand the nature of the problem and make a diagnosis
- SA8. give clear instructions to customers/ clients
- SA9. keep customers/ clients informed about progress
- SA10. avoid using jargon, slang or acronyms when communicating with a customer/client, unless it is required
- SA11. manner and tone, professional, supportive, respectful, sensitive to client
- SA12. speak clearly and precisely in a courteous manner and develop a professional









	BWS/N0101 Provide basic skin care treatment
	relationship with the client
	SA13. understand the directives passed down by supervisors SA14. ability to listen and understand the local language in dealing with clients and
	maintain client confidentiality
B. Professional Skills	Decision Making
	The user/individual on the job needs to know and understand how to:
	SB1. make decisions pertaining to the concerned area of work
	Plan and Organize
	The user/individual on the job needs to know and understand how to:
	SB2. plan and organize service feedback files/documents
	SB3. plan and manage work routine based on salon procedure
	SB4. understand the client scheduling and bookings and maintain the work area,
	equipment and product stocks to meet the schedule
	SB5. maintain accurate records of clients, treatments and product stock levels
	SB6. accept feedback in a positive manner and develop on the shortcomings
	Customer Centricity
	The user/individual on the job needs to know and understand how to:
	SB7. committed to service excellence, courteous, pleasant personality
	SB8. manage relationships with custom who may be stressed, frustrated,
	confused, or angry
	SB9. build customer relationships and use customer centric approach
	SB10. clean, sporting the professional uniform, neat combed hair, closed-in
	footwear, personal hygiene and cleanliness (shower/bath), oral hygiene (clean
	teeth, fresh breath)
	SB11. maintain a hygienic work area adhering to the salon and applicable legal
	health and safety standards
	SB12. sanitize the hands and clean all working surfaces, use disposable products and
	sterilized tools
	SB13. manage the storage/ disposal/ cautions of use of products, fire precautions,
	occurrences, hygiene practice, disposal of waste and environmental
	protection
	SB14. handle, use and store products, tools and equipment safely to meet with the
	manufacturer's instructions
	Problem Solving
	The user/individual on the job needs to know and understand how to:
	SB15. think through the problem, evaluate the possible solution(s) and suggest an
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optimum/best possible solution(s)

SB16. deal with clients lacking the technical background to solve the problem on their own

SB17. identify immediate or temporary solutions to resolve delays

Analytical Thinking

The user/individual on the job needs to know and understand how to:

SB18. use the existing data to arrive at specific data points

SB19. use the existing data points to generate required reports for business

Critical Thinking

The user/individual on the job needs to know and understand how to:

SB20. apply, analyze, and evaluate the information gathered from observation, experience, reasoning, or communication, as a guide to thought and action

SB21. participate in self developmental training activities to enhance one's

knowledge of salon performance standards and applicable health and safety

legislative requirements





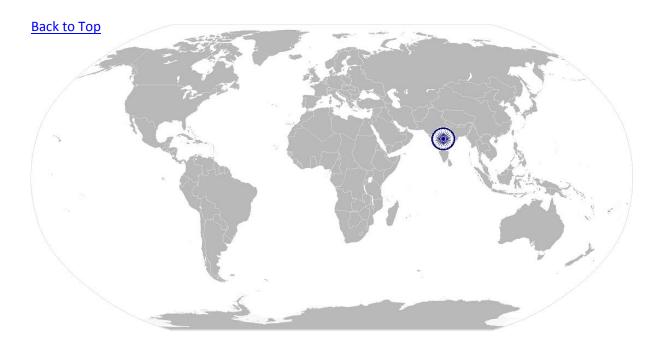






NOS Version Control

NOS Code	BWS/N0101		
Credits (NSQF)	TBD	Version number	1.0
Industry	Beauty & Wellness	Drafted on	01/03/2015
Industry Sub-sector	Beauty & Salons	Last reviewed on	20/05/2015
Occupation	Skin Care Services	Next review date	20/05/2016



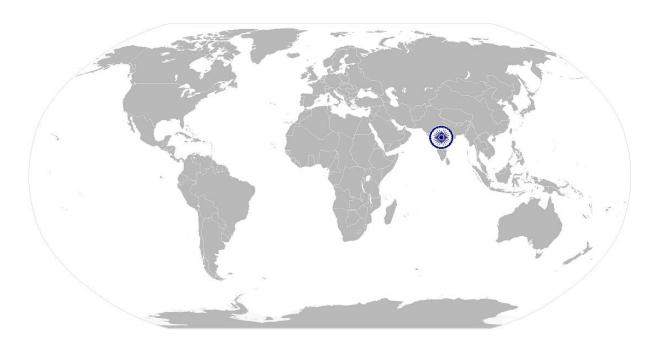








National Occupational Standard



Overview

This unit provides Performance Criteria, Knowledge & Understanding and Skills & Abilities required to carry out basic depilation services.









Unit Code	BWS/N0102
Unit Title(Task)	Carry out basic depilation services
Description	This unit provides Performance Criteria, Knowledge & Understanding and
	Skills & Abilities required to carry out waxing and threading services.
Scope	The scope of this role will include:
	Performing waxing servicesPerforming threading services
	Ferforming threading services
Performance Criteria(P	C) w.r.t. the Scope
Element	Performance Criteria
Waxing services	To be competent, the user/individual on the job must be able to:
	PC1. comply with health and safety standards and processes laid out
	bymanufacturer and organization and based on client needs
	PC2. carry out the process using the tools and materials(hot wax, cold wax, stripsetc
)and as per process laid down by the organization
	PC3. check the client's understanding and expectation prior to commencement and
	clarify doubts, if any
	PC4. prepare the client and provide suitable personal protective equipment
	PC5. apply the correct pre-wax product or to waxing based onmanufacturers'
	instructions PC6. conduct a test patch and skin sensitivity test ahead of the waxingtreatment
	PC7. apply the product and remove correctly based on manufacturer's instructions
	PC8. maintain the client's modesty and privacy at all times
	PC9. follow work techniques that minimize discomfort to the client
	PC10.stop the waxing treatment and providing relevant advice if contraactionsoccur
	PC11. clean the treated area and use a suitable soothing product
	PC12. check with the client on satisfaction with the finished result
	PC13. provide specific after-careadvice to the client
Threading services	PC14. comply with health and safety standards and processes laid out
	bymanufacturer and organization and based on client needs
	PC15. carry out the process using the tools and materials (threads, scissorsetc) and
	as per process laid down by the organization
	PC16. check the client's understanding and expectation prior tocommencement and
	clarify doubts, if any
	PC17. adjust the client's position to meet the needs of the service without causing
	them discomfort
	PC18. ensure safe and quick hair removal methods are carried out tominimize
	discomfort to the client
	PC19. ensure the hair removal methods are carried out at a comfortable distance
	from the client whilst maintaining the correct tension of thethread
	PC20. provide clear instructions to the client on how and when to support their skin throughout the threading service
	PC21.create a well balanced, proportioned and defined eyebrow shape tosuit the
	l '
	client's requirements, when required PC22.check the client's wellbeing throughout the service and giving thenecessary









	reassurance
	PC23. discontinue the service and providing advice and recommendationswhere
	contra-actions occur
	PC24. clean the treated area and use a suitable soothing product
	PC25. check with the client on satisfaction with the finished result
	PC26. provide specific after-process advice to the client
Knowledge and Unders	tanding (K)
A. Organizational	The user/individual on the job needs to know and understand:
Context	KA1. the health, safety and legal requirements, waste disposal, service standard
(Knowledge of the	and brand image related details of the salon
organization and	KA2. safe, effective and hygiene practices to be followed while providingservices
its processes)	KAZ. Sale, effective and hygiene practices to be followed while providingservices
its processes)	
B. Technical	Anatomy and physiology
Knowledge	The user/individual on the job needs to know and understand:
	KB1. the structure of the skin (ie the layers of the epidermis, the dermis,
	thesubcutaneous layer, the hair follicle, the hair shaft, the sebaceous gland,
	arrector pili muscle, sweat gland, and sensory nerve endings) and differences
	in the structure of the skin for the different client groups
	KB2. the function of the skin (i.e. sensitivity, heat regulation, absorption, protection,
	excretion, secretion and vitamin D production)
	KB3. the structure of the hair and basic colleges of hair growth (i.e.anagen,
	catagen, telogen)
	Equipment and products for waxing
	The user/individual on the job needs to know and understand:
	KB4. the types of equipment and products used for waxing
	KB5. the function and purpose of pre-wax products
	KB6. the ingredients and composition of waxing products including warmwax,
	sugar paste, strip sugar and hot wax
	KB7. the types of product suitable for soothing skin irritation
	Waxing treatments
	The user/individual on the job needs to know and understand:
	KB8. various techniques associated with and working temperatures for thedifferent
	types of hot wax and warm wax
	KB9. suitability of specific products based on hair types
	KB10. method of application and removal of waxing products in relation to the
	direction of hair growth
	KB11.precautions which need to be taken during the waxing process
	KB12.conditions which restrict the treatment
	KB13.advantages, disadvantages and limitations of facial waxing treatment and
	suitable alternative facial hair removal treatments
	KB14. other methods of hair removal (eg sugaring, tweezing, shaving, depilatory
	creams, electrical depilatory, threading, abrasive mitts, depilation, intensive
	pulse light, laser) and the effect of these methodson the waxing process
	Aftercare advice for clients
	The state of the s









The user/individual on the job needs to know and understand: KB15.activities to avoid after waxing treatments KB16.recommended intervals between waxing treatments KB17.possible contra-actions that may occur after waxing treatments Threading tools, materials and equipment The user/individual on the job needs to know and understand: KB18.the types of tools and materials used for threading e.g. scissors, disposable eye brow brush etc. KB19.the importance of using a thread designed for threading KB20.the types of products suitable for pre and post threading services KB21.the importance of having the correct equipment for threading e.g. acouch or chair with suitable back, neck and leg support. Treatment specific knowledge The user/individual on the job needs to know and understand: KB22.different types of threading techniques KB23.the advantages and disadvantages of threading KB24.the shape and proportion of the eyebrows in relation to facial featuresand existing eyebrow shape 7 kB25.method to carry out the threading techniques KB26.importance of performing safe, quick and effective threading techniques KB27. adapting the threading techniques, the suit male client requirements e.g. removing external hair on ears and effect were threading techniques KB28. Other methods of hair removal (eg tweezing, shaving, depilatorycreams, electrical depilation) and the effect of these methods on thethreading service KB28. Individual on the job needs to know and understand how to: SAI. maintain accurate records of client/guest, treatments, operating and closing checklists, product stock status SA2. reading and writing comprehension to understand, communicate and maintain processes, techniques, records, policies and procedures Reading Skills The user/individual on the job needs to know and understand how to: SA3. read about new products and services with reference to the organization and also from external forums such as websites and blogs SA4. keep abreast with the latest knowledge by reading brochures, pamp		The second of the state of the state of the second of the second of the state of th		
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·		Oral Communication (Listening and Speaking skills)		
·		The user/individual on the job needs to know and understand how to:		
		· · · · · · · · · · · · · · · · · · ·		
SA7. question customers/ clients appropriately in order to understand the nature				
		of the problem and make a diagnosis		
		The user/individual on the job needs to know and understand how to: SA6. discuss task lists, schedules, and work-loads with co-workers		
		of the problem and make a diagnosis		









	SA8. give clear instructions to customers/ clients
	SA9. keep customers/ clients informed about progress
	SA10. avoid using jargon, slang or acronyms when communicating with a customer/client, unless it is required
	SA11. manner and tone, professional, supportive, respectful, sensitive to client
	SA12. speak clearly and precisely in a courteous manner and develop a professional
	relationship with the client
	SA13. understand the directives passed down by supervisors
	SA14. ability to listen and understand the local language in dealing with clients and
	maintain client confidentiality
B. Professional Skills	Decision Making
	The user/individual on the job needs to know and understand how to:
	SB1. make decisions pertaining to the concerned area of work
	Dian and Organiza
	Plan and Organize The user/individual on the job, peeds to know and understand how to:
	The user/individual on the job needs to know and understand how to: SB2. plan and organize service feedback files/documents
	SB3. plan and manage work routine based on salon procedure
	SB4. understand the client scheduling and bookings and maintain the work area,
	equipment and product stocks to meet the schedule
	SB5. maintain accurate records of clients, treatments and product stock levels
	SB6. accept feedback in a positive manner and develop on the shortcomings
	Customer Centricity
The user/individual on the job needs to know and understand how to: SB7. committed to service excellence, courteous, pleasant personality	
	SB8. manage relationships with customers who may be stressed, frustrated,
	confused, or angry
	SB9. build customer relationships and use customer centric approach
	SB10. clean, sporting the professional uniform, neat combed hair, closed-in
	footwear, personal hygiene and cleanliness (shower/bath), oral hygiene (clean
	teeth, fresh breath)
	SB11. maintain a hygienic work area adhering to the salon and applicable legal
	health and safety standards
	SB12. sanitize the hands and clean all working surfaces, use disposable products and
	sterilized tools
	SB13. manage the storage/ disposal/ cautions of use of products, fire precautions,
	occurrences, hygiene practice, disposal of waste and environmental
	protection
	SB14. handle, use and store products, tools and equipment safely to meet with the
	manufacturer's instructions
	Problem Solving
	The user/individual on the job needs to know and understand how to:
	SB15. think through the problem, evaluate the possible solution(s) and suggest an
	optimum/ best possible solution(s)
	SB16. deal with clients lacking the technical background to solve the problem on
	their own
	SB17. identify immediate or temporary solutions to resolve delays
	Analytical Thinking









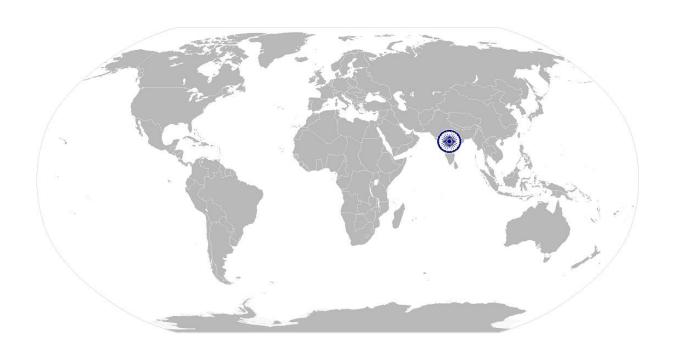
The user/individual on the job needs to know and understand how to:

SB18. use the existing data to arrive at specific data points

SB19. use the existing data points to generate required reports for business

Critical Thinking

- SB20. apply, analyze, and evaluate the information gathered from observation, experience, reasoning, or communication, as a guide to thought and action
- SB21. participate in self developmental training activities to enhance one's knowledge of salon performance standards and applicable health and safety legislative requirements







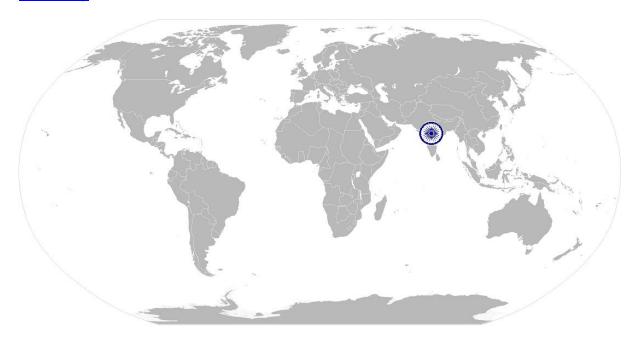




NOS Version Control

NOS Code	BWS/N0102		
Credits (NSQF)	TBD	Version number	1.0
Industry	Beauty & Wellness	Drafted on	01/03/2015
Industry Sub-sector	Beauty & Salons	Last reviewed on	20/05/2015
Occupation	Skin Care Services	Next review date	20/05/2016

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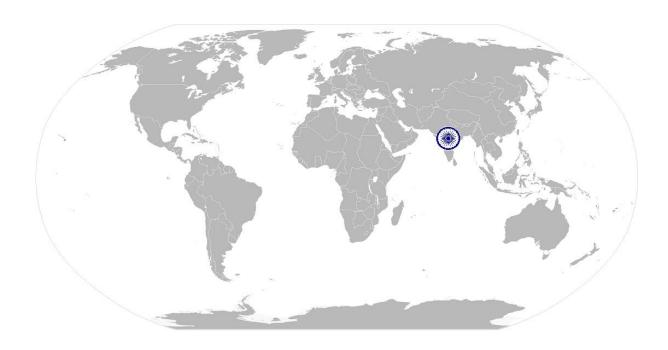








National Occupational Standard



Overview

This OS unit is about carrying out manicure and pedicure services to improve the appearance of the nails and skin, in accordance to the organization's standards of performance and sequences of services.









Unit Code	BWS/N0401	
Unit Title(Task)	Perform manicure and pedicure services	
Description	Clean and remove dead skin and callous from hands and feet and improve the appearance of nails	
Scope	This unit/task covers the following: Preparing self and client Carrying out manicure services Carrying out manicure services Post treatment procedures	
Performance Criteria(F	PC) w.r.t. the Scope	
Element	Performance Criteria	
Prepare self, client for treatment	PC1. adhere to the health and safety standards laid out by the manufacturer and organization PC2. sanitize the hands prior to procedure commencement PC3. prepare the client and provide suitable protective apparel PC4. clarify the client's understanding and expectation prior to commencement of procedure PC5. position self and client throughout procedure to ensure privacy, comfort and wellbeing PC6. adjust the client's position to meet the needs of the service without causing them discomfort PC7. perform and adapt the procedure using materials, equipment and techniques correctly and safely to meet the needs of the client	
Perform manicure services	PC8. remove any existing nail polish PC9. check the desired length and shape with the client PC10. file the nails ensuring the nail's free edge is left smooth and shaped to required length according to the client's needs PC11. remove dirt in the underside of the nails PC12. use suitable cuticle tools and products safely and effectively to remove excess cuticle, ensuring that the cuticle and nail plate are undamaged PC13. use specialized hand and nail treatments to improve the appearance of the client's skin and nails PC14. use smooth and even massage techniques and pressure to meet the client's needs PC15. leave the hands and lower arm free of any excess massage medium PC16. check that the nail plate in dehydrated and the underside is clean and free of debits PC17. apply sufficient base coat, polish coats and top coats for the desired finish PC18. check that the nail finish is left with smooth and even texture and colour, with the cuticle and nail wall free enamel	
Perform pedicure services	PC19. clean and dry the client's legs PC20. remove any existing nail polish PC21. check the desired length and shape with the client. PC22. file the nails ensuring the nail's free edge is left smooth and shaped to	









	required length according to the client's needs	
	PC23. remove dirt in the underside of the nails	
	PC24. use suitable cuticle tools and products safely and effectively to remove excess	
	cuticle, ensuring that the cuticle and nail plate are undamaged	
	PC25. remove any excessive hard skin using a foot scrapper	
	PC26. use specialized leg and nail treatments to improve the appearance of the	
	client's skin and nails	
	PC27. use smooth and even massage techniques and pressure to meet the client's	
	needs	
	PC28. leave the foot and lower leg free of any excess massage medium	
	PC29. check that the nail plate in dehydrated and the underside is clean and free of	
	debits	
	PC30. apply sufficient base coat, polish coats and top coats for the desired finish	
	PC31. check that the nail finish is left with smooth and even texture and colour, with	
	the cuticle and nail wall free enamel	
Post treatment	PC32. check the client's wellbeing throughout the service and giving the necessary	
procedure	reassurance	
	PC33. clean the treated area and use a suitable soothing product	
	PC34. complete the therapy to the satisfaction of the guest in a commercially	
	acceptable time	
	PC35. record the therapy accurately and store information securely in line with the	
	organization's policies	
	PC36. provide specific after-procedure, homecare advice and recommendations for	
product use and further treatments to the client		
Knowledge and Unders	standing (K)	
Knowledge and Unders	- Programme and the second sec	
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A. Organizational Context (Knowledge of the organization and its processes) B. Technical	The user/individual on the job needs to know and understand: KA1. knowledge of the organization's standards of performance and sequence of services KA2. knowledge of the range of services and products offered by the organization KA3. knowledge of the health and safety requirements in the organization The user/individual on the job needs to know and understand: KB1. the structure, function, characteristics of nail and process of nail growth KB2. the structure and fuction of the skin KB3. bones of Lower leg and Foot KB4. bones of the wrist, hands fingers and forearm KB5. structure and functions of the lymphatic vessels of the lower leg, foot, hand and arm KB6. arteries and veins of lower leg, foot, hand and arm KB7. muscles of the lower leg, foot, hand and arms KB8. nail diseases and disorders KB9. nail and skin analysis by visual/manual examination to identify treatable conditions and contra indications restricting or preventing treatment KB10. products and tools suitable to carry the procedure (exfoliant, enamel remover, nail enamels, cuticle cream, pedicure clipper, foot scrapper, nail	









	cream, removal of cuticle)		
Skills (S)			
A. Core Skills/			
Generic Skills	The user/ individual on the job needs to know and understand how to:		
	SA1. maintain accurate records of client, treatments, operating and closing		
	checklists, product stock status		
	SA2. reading and writing comprehension to understand, communicate and		
	maintain processes, techniques, records, policies and procedures		
	Reading Skills		
	The user/individual on the job needs to know and understand how to:		
	SA3. read about new products and services with reference to the organization and		
	also from external forums such as websites and blogs		
	SA4. keep abreast with the latest knowledge by reading brochures, pamphlets, and		
	product information sheets SAE reading and writing comprehension to understand, communicate and		
	SA5. reading and writing comprehension to understand, communicate and maintain processes, techniques, records, policies and procedures		
	Oral Communication (Listening and Speaking skills)		
	The user/individual on the job needs to know and understand how to:		
	SA6. discuss task lists, schedules, and work-loads with co-workers		
	SA7. question customers/ clients appropriately in order to understand the nature		
	of the problem and make a diagnosi		
	SA8. give clear instructions to customers/ clients		
	SA9. keep customers/ clients informed about progress SA10. avoid using jargon, slang or acronyms when communicating with a customer/		
	client, unless it is required		
	SA11. manner and tone, professional, supportive, respectful, sensitive to client		
	SA12. speak clearly and precisely in a courteous manner and develop a professional		
	relationship with the client		
	SA13. understand the directives passed down by supervisors		
	SA14. ability to listen and understand the local language in dealing with clients and		
	maintain client confidentiality		
B. Professional Skills	Decision Making		
	The user/individual on the job needs to know and understand how to:		
	SB1. make decisions pertaining to the concerned area of work		
	Plan and Organize		
	The user/individual on the job needs to know and understand how to:		
SB2. plan and organize service feedback files/documents			
	SB3. plan and manage work routine based on salon procedure		
	SB4. understand the client scheduling and bookings and maintain the work area,		
	equipment and product stocks to meet the schedule		
	SB5. maintain accurate records of clients, treatments and product stock levels		
	SB6. accept feedback in a positive manner and develop on the shortcomings		
	Customer Centricity		
	The user/individual on the job needs to know and understand how to:		
	SB7. committed to service excellence, courteous, pleasant personality		
	SB8. manage relationships with customers who may be stressed, frustrated,		









confused,	or	angry
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- SB9. build customer relationships and use customer centric approach
- SB10. clean, sporting the professional uniform, neat combed hair, closed-in footwear, personal hygiene and cleanliness (shower/bath), oral hygiene (clean teeth, fresh breath)
- SB11. maintain a hygienic work area adhering to the salon and applicable legal health and safety standards
- SB12. sanitize the hands and clean all working surfaces, use disposable products and sterilized tools
- SB13. manage the storage/ disposal/ cautions of use of products, fire precautions, occurrences, hygiene practice, disposal of waste and environmental protection
- SB14. handle, use and store products, tools and equipment safely to meet with the manufacturer's instructions

Problem Solving

The user/individual on the job needs to know and understand how to:

- SB15. think through the problem, evaluate the possible solution(s) and suggest an optimum/ best possible solution(s)
- SB16. deal with clients lacking the technical background to solve the problem on their own
- SB17. identify immediate or temporary solutions to resolve delays

Analytical Thinking

The user/individual on the job needs to know and understand how to:

- SB18. use the existing data to arrive at specific data points
- SB19. use the existing data points to generate required reports for business

Critical Thinking

- SB20. apply, analyze, and evaluate the information gathered from observation, experience, reasoning, or communication, as a guide to thought and action
- SB21. participate in self developmental training activities to enhance one's knowledge of salon performance standards and applicable health and safety legislative requirements







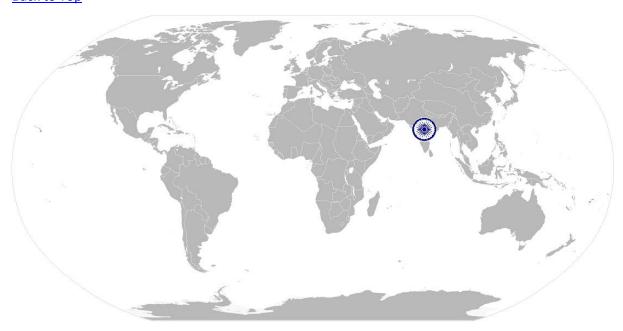


$BWS/N0401 \quad \text{Perform manicure and pedicure services}$

NOS Version Control

NOS Code	BWS/N0401		
Credits (NSQF)	TBD	Version number	1.0
Industry	Beauty & Wellness	Drafted on	01/03/2015
Industry Sub-sector	Beauty & Salons	Last reviewed on	20/05/2015
Occupation	Skin Care Services	Next review date	20/05/2016

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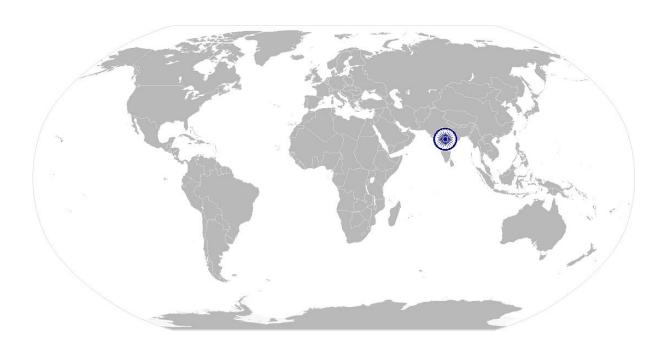








National Occupational Standard



Overview

This unit provides Performance Criteria, Knowledge & Understanding and Skills & Abilities required for assisting the Beauty Therapist in providing various services.









Unit Code	BWS/N0103		
Unit Title(Task)	Assist the Beauty Therapist performing beauty services		
Description	This unit provides Performance Criteria, Knowledge & Understanding and Skills & Abilities required for assisting the hair stylist in providing variousservices.		
Scope	The scope of this role will include: • Assisting the Beauty Therapist		
Performance Criteria(P	C) w.r.t. the Scope		
Element	Performance Criteria		
Assist the Beauty Therapist performing beauty services	To be competent, the user/individual on the job must be able to: PC1. ensure the health and safety standards and processes laid out bymanufacturer, organization and clients are followed to perform the operation		
	 PC2. arrange tools and products that are safe and fit for the purpose basedon the guidelines PC3. assist the Beauty Therapists and makeup artists with the products and the services under guidance based on the procedure laid out by the employers PC4. assist to resolve any problems occurring during the process using therelevant corrective action PC5. assist cleaning up the post-treatment waste to main the health andsafety standard 		
Knowledge and Unders	standing (K)		
A. Organizational Context (Knowledge of the organization and its processes)	The user/individual on the job needs to know and understand: KA1. the health, safety and legal requirements, waste disposal, servicestandard and brand image related details of the salon KA2. safe, effective and hygiene practices to be followed while providing skinservices		
B. Technical Knowledge	The user/individual on the job needs to know and understand: KA3. understanding of various products and their selection and application based on skin types KA4. types of tools, materials and equipment used for skin treatments and make up the importance of using products economically		
Skills (S)			
A. Core Skills/	Writing Skills		
Generic Skills	The user/individual on the job needs to know and understand how to: SA1. maintain accurate records of client, treatments, operating and closing checklists, product stock status SA2. reading and writing comprehension to understand, communicate and maintain processes, techniques, records, policies and procedures		
	Reading Skills		
	The user/individual on the job needs to know and understand how to: SA3. read about new products and services with reference to the organization and		









		also from external forums such as websites and blogs
		SA4. keep abreast with the latest knowledge by reading brochures, pamphlets, and
		product information sheets
		SA5. reading and writing comprehension to understand, communicate and
		maintain processes, techniques, records, policies and procedures
		Oral Communication (Listening and Speaking skills)
		The user/individual on the job needs to know and understand how to:
		SA6. discuss task lists, schedules, and work-loads with co-workers
		1 , ,
		of the problem and make a diagnosis
		SA8. give clear instructions to customers/ clients
		SA9. keep customers/ clients informed about progress
		SA10. avoid using jargon, slang or acronyms when communicating with a customer/
		client, unless it is required
		SA11. manner and tone, professional, supportive, respectful, sensitive to client
		SA12. speak clearly and precisely in a courteous manner and develop a professional
		relationship with the client
		SA13. understand the directives passed down by supervisors
		SA14. ability to listen and understand the local language in dealing with clients and
		maintain client confidentiality
	B. Professional Skills	Decision Making
		The user/individual on the job needs to know and understand how to:
		SB1. make decisions pertaining to the concerned area of work
Plan and Organize		
		The user/individual on the job needs to know and understand how to:
		SB2. plan and organize service feedback files/documents
		JULI Plan and organize service recaback mes/ abeaments
		SB3. plan and manage work routine based on salon procedure
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SB13. manage the storage/ disposal/ cautions of use of products, fire precautions, occurrences, hygiene practice, disposal of waste and environmental









protection

SB14. handle, use and store products, tools and equipment safely to meet with the manufacturer's instructions

Problem Solving

The user/individual on the job needs to know and understand how to:

- SB15. think through the problem, evaluate the possible solution(s) and suggest an optimum/best possible solution(s)
- SB16. deal with clients lacking the technical background to solve the problem on their own
- SB17. identify immediate or temporary solutions to resolve delays

Analytical Thinking

The user/individual on the job needs to know and understand how to:

- SB18. use the existing data to arrive at specific data points
- SB19. use the existing data points to generate required reports for business

Critical Thinking

- SB20. apply, analyze, and evaluate the information gathered from observation, experience, reasoning, or communication, as a guide to thought and action
- SB21. participate in self developmental training activities to enhance one's knowledge of salon performance standards and applicable health and safety legislative requirements





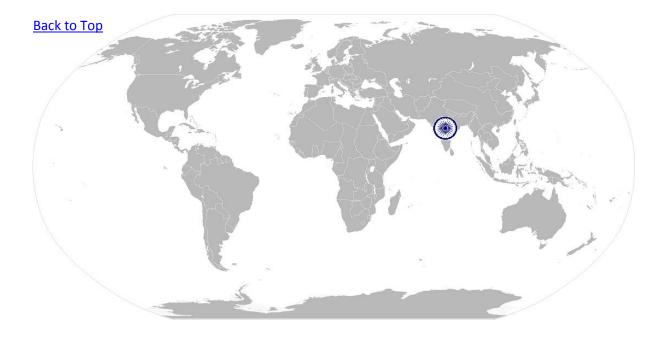






NOS Version Control

NOS Code	BWS/N0103		
Credits (NSQF)	TBD	Version number	1.0
Industry	Beauty & Wellness	Drafted on	01/03/2015
Industry Sub-sector	Beauty & Salons	Last reviewed on	20/05/2015
Occupation	Skin Care Services	Next review date	20/05/2016





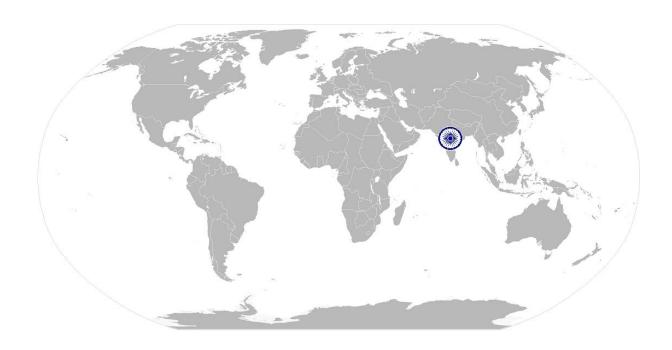






BWS/N9002 Maintain health and safety at the workplace

National Occupational Standard



Overview

This OS unit is about maintaining a safe and hygienic environment at the work area to reduce potential risks to self and others.









BWS/N9002 Maintain health and safety at the workplace

BWS/N9002 Maintain health and safety at the workplace			
Unit Code	BWS/N9002		
Unit Title (Task)	Maintain health and safety of work area		
Description	Maintain a safe and hygienic environment at the work area		
Scope	This unit/task covers the following: • Maintaining the health and safety of the work area		
	·		
Performance Criteria(P	<u> </u>		
Element	Performance Criteria		
Maintain health and safety of workarea	To be competent, the user/individual on the job must be able to: PC1. set up and position the equipment, chemicals, products and tools in the work area to meet legal, hygiene and safety requirements PC2. clean and sterilize all tools and equipment before use PC3. maintain one's posture and position to minimize fatigue and the risk of injury		
	PC4. dispose waste materials in accordance to the industry accepted standards PC5. maintain first aid kit and keep oneself updated on the first aid procedures PC6. identify and document potential risks and hazards in the workplace PC7. accurately maintain accident reports PC8. report health and safety risks/ hazards to concerned personnel PC9. use tools, equipment, chemicals and products in accordance with the salon's guidelines and manufacturers' instantial ratigue and the risk of highly reported to highly accepted standards PC5. maintain one's posture and position to minimize ratigue and the risk of highly reported to minimize ratigue and the risk of highly reported to highly accepted standards PC5. maintain one's posture and position to minimize ratigue and the risk of highly reported to highly accepted standards PC6. identify and document potential risks and hazards in the workplace PC7. accurately maintain accident reports PC8. report health and safety risks/ hazards to concerned personnel PC9. use tools, equipment, chemicals and products in accordance with the salon's guidelines and manufacturers' instantial risks and hazards in the workplace		
Knowledge and Unders	standing (K)		
A. Organizational Context (Knowledge of the organization and its processes)	The user/individual on the job needs to know and understand: KA1. organization's policies and procedures to address risks and hazards KA2. health and safety requirements in the organization		
B. Technical Knowledge	The user/individual on the job needs to know and understand: KB1. contra-indications related to beauty treatments KB2. process and products to sterilize and disinfect equipment/ tools KB3. manufacturer's instructions related to equipment and product use and cleaning KB4. knowledge of applicable legislation relating to the workplace (for example health and safety, workplace regulations, use of work equipment, control of substances hazardous to health, handling/storage/ disposal/ cautions of use of products, fire precautions, occurrences, hygiene practice, disposal of waste, environmental protection		
Skills (S)			
A. Core Skills/ Generic Skills	Writing Skills The user/ individual on the job needs to know and understand how to: SA1. maintain accurate records of client, treatments, operating and closing checklists, product stock status SA2. reading and writing comprehension to understand, communicate and maintain processes, techniques, records, policies and procedures Reading Skills		
Incading Skins			









BWS/N9002 Maintain health and safety at the workplace

The user/individual on the job needs to know and understand how to:

- SA3. read about new products and services with reference to the organization and also from external forums such as websites and blogs
- SA4. keep abreast with the latest knowledge by reading brochures, pamphlets, and product information sheets
- SA5. reading and writing comprehension to understand, communicate and maintain processes, techniques, records, policies and procedures

Oral Communication (Listening and Speaking skills)

The user/individual on the job needs to know and understand how to:

- SA6. discuss task lists, schedules, and work-loads with co-workers
- SA7. question customers/ clients appropriately in order to understand the nature of the problem and make a diagnosis
- SA8. give clear instructions to customers/ clients
- SA9. keep customers/ clients informed about progress
- SA10. avoid using jargon, slang or acronyms when communicating with a customer/client, unless it is required
- SA11. manner and tone, professional, supportive, respectful, sensitive to client
- SA12. speak clearly and precisely in a courteous manner and develop a professional relationship with the client
- SA13. understand the directives passed down by supervisors
- SA14. ability to listen and understand the local language in dealing with clients and maintain client confidentiality

B. Professional Skills

Decision Making

The user/individual on the job needs to know and understand how to:

SB1. make decisions pertaining to the concerned area of work

Plan and Organize

The user/individual on the job needs to know and understand how to:

- SB2. plan and organize service feedback files/documents
- SB3. plan and manage work routine based on salon procedure
- SB4. understand the client scheduling and bookings and maintain the work area, equipment and product stocks to meet the schedule
- SB5. maintain accurate records of clients, treatments and product stock levels
- SB6. accept feedback in a positive manner and develop on the shortcomings

Customer Centricity

- SB7. committed to service excellence, courteous, pleasant personality
- SB8. manage relationships with customers who may be stressed, frustrated, confused, or angry
- SB9. build customer relationships and use customer centric approach
- SB10. clean, sporting the professional uniform, neat combed hair, closed-in footwear, personal hygiene and cleanliness (shower/bath), oral hygiene (clean teeth, fresh breath)
- SB11. maintain a hygienic work area adhering to the salon and applicable legal health and safety standards
- SB12. sanitize the hands and clean all working surfaces, use disposable products and sterilized tools
- SB13. manage the storage/ disposal/ cautions of use of products, fire precautions, occurrences, hygiene practice, disposal of waste and environmental









BWS/N9002 Maintain health and safety at the workplace

protection

SB14. handle, use and store products, tools and equipment safely to meet with the manufacturer's instructions

Problem Solving

The user/individual on the job needs to know and understand how to:

- SB15. think through the problem, evaluate the possible solution(s) and suggest an optimum/ best possible solution(s)
- SB16. deal with clients lacking the technical background to solve the problem on their own
- SB17. identify immediate or temporary solutions to resolve delays

Analytical Thinking

The user/individual on the job needs to know and understand how to:

- SB18. use the existing data to arrive at specific data points
- SB19. use the existing data points to generate required reports for business

Critical Thinking

The user/individual on the job needs to know and understand how to:

- SB20. apply, analyze, and evaluate the information gathered from observation, experience, reasoning, or communication, as a guide to thought and action
- SB21. participate in self developmental training activities to enhance one's knowledge of salon performance standards and applicable health and safety legislative requirements







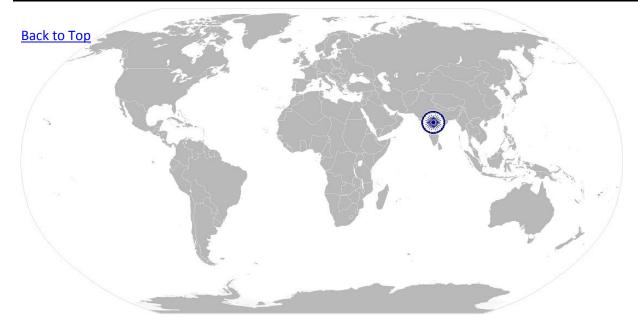




$BWS/N9002 \quad \mbox{ Maintain health and safety at the workplace}$

NOS Version Control

NOS Code	BWS/N9002			
Credits (NSQF)	TBD	Version number	1.0	
Industry	Beauty & Wellness	Drafted on	01/03/2015	
Industry Sub-sector	Beauty & Salons	Last reviewed on	20/05/2015	
Occupation	Skin Care Services	Next review date	20/05/2016	



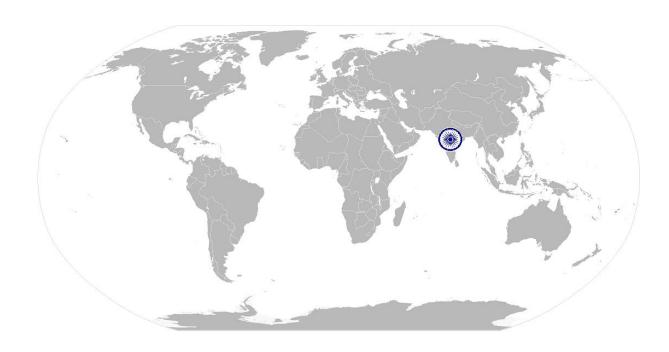








National Occupational Standard



Overview

This OS unit is about personal grooming and behaviour to execute tasks as per the salon's standards and create a positive impression at the workplace.









Unit Code	BWS/N9003
Unit Title(Task)	Create a positive impression at the workplace
Description	This unit provides Performance Criteria, Knowledge & Understanding and Skills & Ability for individuals to meet the personal grooming and behaviorrequirements, execute tasks as per the organization's standards and communicate/record information in order to create a positive impression at the workplace.
Scope	 This unit/task covers the following: Maintaining good appearance and behavior Executing tasks as per organization's standards Communicating and recording information
Performance Criteria(PC)	w.r.t. the Scope
Element	Performance Criteria
Appearance and Behavior	To be competent, the user/individual on the job must be able to: PC1. maintain good health and personal hygiene PC2. comply with organisation's standards of grooming and personalbehavior PC3. meet the organisation's standards of courtesy, behavior and efficiency PC4. stay free from intoxicants while organisation's uniform and accessories correctly andsmartly
Task execution asper organization's standards	To be competent, the user/individual on the job must be able to: PC6. take appropriate and approved actions in line with instructions and guidelines PC7. record details related to tasks, as per procedure
	PC8. participate in workplace activities as a part of the larger team PC9. report to supervisor immediately in case there are any work issues PC10. use appropriate language, tone and gestures while interacting with clients from different cultural and religious backgrounds, age, disabilities and gender
Communication and	To be competent, the user/individual on the job must be able to:
Information record	PC11. communicate procedure related information to clients based on the sector's code of practices and organisation's procedures/ guidelines PC12. communicate role related information to stakeholders in a polite manner and resolve queries, if any PC13. assist and guide clients to services or products based on their needs PC14. report and record instances of aggressive/ unruly behavior and seekassistance
	PC15. use communication equipment (phone, email etc) as mandated by your organization PC16. carry out routine documentation legibly and accurately in the desiredformat
	PC17. file routine reports and feedback PC18. maintain confidentiality of information, as required, in the role
Knowledge and Understa	
A. Organizational Context (Knowledge	The user/individual on the job needs to know and understand: KA1. importance of personal health and hygiene









	S/19003 Create a positive impression at the workplace
of the organization	KA2. salon's standards of grooming and personal behavior
and its processes)	KA3. salon's standards related to courtesy, behavior and efficiency
	KA4. ill-effects of intoxicants and potential actions at workplace
	KA5. items of uniform & accessories and correct method of wearing/ carrying
	them
	KA6. reporting/ recording formats and protocol for documentation
	KA7. kinds of work issues that may arise and reporting structure
	KA8. code of practices and guidelines relating to communication with people
	KA9. salon's requirements for recording and retaining information
B. Technical	The user/individual on the job needs to know and understand:
Knowledge	KB1. ability to speak, read and write in the local vernacular language and English
	KB2. appropriate verbal and non-verbal cues while dealing with clientsfrom
	different cultural, religious backgrounds, age, disabilities andgender
	KB3. different formats on which information is to be recorded
	KB4. importance to maintain security and confidentiality of information
	KB5. kinds of communication equipment (email, phone etc) available and their
	effective use
	KB6. selling/ influencing techniques to provide additional services/products to
	clients
Skills (S)	
A. Core Skills/	Writing Skills
Generic Skills	The user/ individual on the job needs to know and understand how to:
	SA1. maintain accurate records of client, reatments, operating and closing
***	checklists, product stock status
	SA2. reading and writing comprehension to understand, communicate and
1	maintain processes, techniques, records, policies and procedures
	Reading Skills
	The user/individual on the job needs to know and understand how to:
	SA3. read about new products and services with reference to the organization and
	also from external forums such as websites and blogs
	SA4. keep abreast with the latest knowledge by reading brochures, pamphlets, and
	product information sheets
	SA5. reading and writing comprehension to understand, communicate and
	maintain processes, techniques, records, policies and procedures
1	Oral Communication (Listening and Speaking skills)
	Oral Communication (Listening and Speaking skins)
-	The user/individual on the job needs to know and understand how to:
	SA6. discuss task lists, schedules, and work-loads with co-workers
	SA7. question customers/ clients appropriately in order to understand the nature
	of the problem and make a diagnosis
	SA8. give clear instructions to customers/ clients
	SA9. keep customers/ clients informed about progress
	SA10. avoid using jargon, slang or acronyms when communicating with a customer/
	client, unless it is required
	SA11. manner and tone, professional, supportive, respectful, sensitive to client
	SA12. speak clearly and precisely in a courteous manner and develop a professional
	relationship with the client
	•
	SA13. understand the directives passed down by supervisors SA14. ability to listen and understand the local language in dealing with clients and









BV	WS/N9003 Create a positive impression at the workplace
	maintain client confidentiality
B. Professional Skills	Decision Making
	The user/individual on the job needs to know and understand how to:
	SB1. make decisions pertaining to the concerned area of work
	Plan and Organize
	The user/individual on the job needs to know and understand how to:
	SB2. plan and organize service feedback files/documents
	SB3. plan and manage work routine based on salon procedure
	SB4. understand the client scheduling and bookings and maintain the work area,
	equipment and product stocks to meet the schedule
	SB5. maintain accurate records of clients, treatments and product stock levels
	SB6. accept feedback in a positive manner and develop on the shortcomings
	Customer Centricity
	The user/individual on the job needs to know and understand how to:
	SB7. committed to service excellence, courteous, pleasant personality
	SB8. manage relationships with customers who may be stressed, frustrated,
	confused, or angry
	SB9. build customer relationships and use customer centric approach
	SB10. clean, sporting the professional uniform, neat combed hair, closed-in
	footwear, personal hygiene and cleanliness (shower/bath), oral hygiene (clean
	teeth, fresh breath)
	SB11. maintain a hygienic work area adhering to the salon and applicable legal
	health and safety standards
	SB12. sanitize the hands and clean all working surfaces, use disposable products and
	sterilized tools
	SB13. manage the storage/ disposal/ cautions of use of products, fire precautions, occurrences, hygiene practice, disposal of waste and environmental
	protection
	SB14. handle, use and store products, tools and equipment safely to meet with the
	manufacturer's instructions
	Problem Solving
	The user/individual on the job needs to know and understand how to:
	SB15. think through the problem, evaluate the possible solution(s) and suggest an
	optimum/ best possible solution(s)
	SB16. deal with clients lacking the technical background to solve the problem on
	their own
	SB17. identify immediate or temporary solutions to resolve delays
	Analytical Thinking
	The user/individual on the job needs to know and understand how to:
	SB18. use the existing data to arrive at specific data points
	SB19. use the existing data points to generate required reports for business
	Critical Thinking The user/individual on the job peeds to know and understand how to:
	The user/individual on the job needs to know and understand how to:
	SB20. apply, analyze, and evaluate the information gathered from observation, experience, reasoning, or communication, as a guide to thought and action
	SB21. participate in self developmental training activities to enhance one's
	knowledge of salon performance standards and applicable health and safety
	legislative requirements
	,



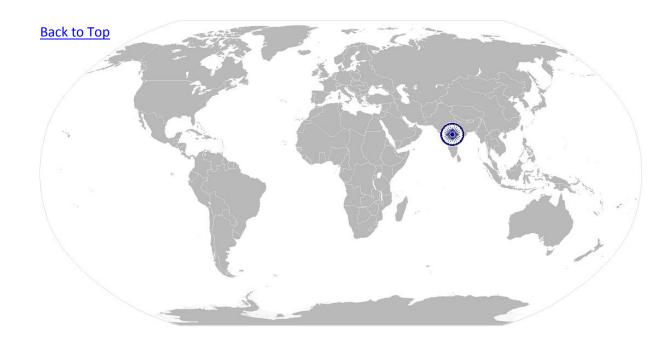






NOS Version Control

NOS Code	BWS/N9003			
Credits (NSQF)	TBD	Version number	1.0	
Industry	Beauty & Wellness	Drafted on	01/03/2015	
Industry Sub-sector	Beauty & Salons Last reviewed on 20/05/2015			
Occupation	Skin Care Services	Next review date	20/05/2016	









Assessment Criteria

CRITERIA FOR ASSESSMENT OF TRAINEES

Job Role Assistant Beauty Therapist

Qualification Pack BWS/Q0101

Sector Skill Council Beauty & Wellness

Guidelines for Assessment

- 1. Criteria for assessment for each Qualification Pack will be created by the Sector Skill Council. Each Performance Criteria (PC) will be assigned marks proportional to its importance in NOS. SSC will also lay down proportion of marks for Theory and Skills Practical for each PC
- 2. The assessment for the theory part will be based on knowledge bank of questions created by the SSC
- 3. Individual assessment agencies will create unique question papers for theory part for each candidate at each examination/training center (as per assessment criteria below)
- 4. Individual assessment agencies will create unique evaulations for skill practical for every student at each examination/training center based on this criteria
- 5. To pass the Qualification Pack, every trainee should score a minimum of 50% in every NOS and overall 50% pass percentage in every QP
- 6. In case of successfully passing only certain number of NOS's, the trainee is eligible to take subsequent assessment on the balance NOS's to pass the Qualification Pack

					Marks All	ocation
			Total Marks	Out Of	Theory	Skills Practical
1. BWS/N9001 (Prepare and maintain work area)	for the cl treatmen	nental as are suitable ient and the at to be carried aygiene and		15	3	12
	PC2. Select sui equipme products the treat	nt and required for	100	19	5	14
	and prep products in adhere salon pro	e equipment are the for treatments ence to the ecedures and equipment		20	4	16







	Assessment Criteria			,
	guidelines			
	PC4. Place the products in the trolley for the treatment	12	2	10
	PC5. Sterilize, disinfect and place the tools on the tray	14	4	10
	PC6. Dispose waste materials in adherence to the salon's and industry requirements	10	2	8
	PC7. Store records, materials and equipment securely in line with the salon's policies	10	2	8
		100	22	78
2. BWS/N0101 (Provide basic skin care treatment)	PC1. Comply with health and safety standards and processes laid out by manufacturer and organization and based on client needs	9	3	6
	PC2. Carry out basic facial care / face cleanup process using the tools and materials and as per process laid down by the organization	15	5	10
	PC3. Check the client's understanding and expectation prior to commencement and clarify doubts, if any	5	1	4
	PC4. Clean the skin free it of all traces of make-up by using suitable deep cleansing techniques	12	4	8
	PC5. Use an exfoliation technique suitable for the client's skin type and skin condition	11	3	8







F	Assessment Criteria		•	
	PC6. Use a suitable skin warming technique relevant to the client's needs	8	2	6
	PC7. Carry out any necessary extraction, when required	6	1	5
	PC8. Apply mask treatments evenly and neatly, ensuring that the area to be treated is covered	10	2	8
	PC9. Remove masks after the recommended time frame has elapsed	6	1	5
	PC10. Carry out cleaning to ensure skin is left clean, toned and suitably moisturized	9	3	6
	PC11. Provide specific after- process advice to the client	9	3	6
		100	28	72
3. BWS/N0102 (Carry out basic depilation services)	PC1. Comply with health and safety standards and processes laid out by manufacturer and organization and based on client needs	4	1	3
	PC2. Carry out the process using the tools and materials(hot wax, cold wax, strips etc)and as per process laid down by the organization 100	9	3	6
	PC3. Check the client's understanding and expectation prior to commencement and clarify doubts, if any	2	0.5	1.5
	PC4. Prepare the client and provide suitable personal protective equipment	2	0.5	1.5







 Assess	sment Criteria			
Apply the correct pre- wax products prior to waxing based on manufacturers' instructions		5	1	4
Conduct a test patch and skin sensitivity test ahead of the waxing treatment		5	1	4
Apply the product and remove correctly based on manufacturer's instructions		5	1	4
Maintain the client's modesty and privacy at all times		2	0.5	1.5
Follow work techniques that minimize discomfort to the client		2	0.5	1.5
Stop the waxing treatment and providing relevant advice if contraactions occur		5	2	3
Clean the treated area and use a suitable soothing product		4	1	3
Check with the client on satisfaction with the finished result		2	0.5	1.5
Provide specific after- process advice to the client		5	2	3
Comply with health and safety standards and processes laid out by manufacturer and organization and based on client needs		3	1	2
Carry out the process using the tools and materials (threads, scissors etc) and as per process laid down by		5	1	4







Assess	ment Criteria			
the organization				
PC16. Check the client's understanding and expectation prior to commencement and clarify doubts, if any		2	0.5	1.5
PC17. Adjust the client's position to meet the needs of the service without causing them discomfort		2	0.5	1.5
PC18. Ensuring safe and quick hair removal methods are carried out to minimize discomfort to the client		6	2	4
PC19. Ensuring the hair removal methods are carried out at a comfortable distance from the client whilst maintaining the correct tension of the thread		4	1	3
PC20. Providing clear instructions to the client on how and when to support their skin throughout the threading service		2	0.5	1.5
PC21. Creating a well balanced, proportioned and defined eyebrow shape to suit the client's requirements, when required		5	1	4
PC22. Checking the client's wellbeing throughout the service and giving the necessary reassurance		2	0.5	1.5
PC23. Discontinuing the service and providing advice and recommendations where contra-actions		6	2	4







	Assess	sment Criteria		1	1
	occur				
	PC24. Clean the treated area				
	and use a suitable		4	1	3
	soothing product		4	1	3
	<u>.</u>				
	PC25. Check with the client on				
	satisfaction with the		2	0.5	1.5
	finished result		2	0.5	1.5
	PC26. Provide specific after-				
	process advice to the		5	2	3
	client		3	_	3
			100	28	72
4. BWS/N0401	PC1. Adhere to the health and				
(Perform					
manicure and	safety standards laid out		3	0.5	2.5
pedicure	by the manufacturer and salon				
services)	Saioli				
,	PC2. Sanitize the hands prior				
	to procedure		2	0.5	1.5
	commencement				
	PC3. Prepare the client and				
	provide suitable		2	0.5	1.5
	protective apparel				
	PC4. clarify the client's				
	understanding and				
	expectation prior to		2	0.5	1.5
	commencement of				
	procedure				
	PC5. Position self and client				
	throughout procedure to		2	0.5	1 5
	ensure privacy, comfort		2	0.5	1.5
	and wellbeing	100			
	PC6. adjust the client's				
	position to meet the				
	needs of the service		2	0.5	1.5
	without causing them				
	discomfort				
	PC7. Perform and adapt the				
	procedure using				
	materials, equipment		3	0.5	2.5
	and techniques correctly		,	0.5	2.5
	and safely to meet the				
	needs of the client				
	PC8. Remove any existing		2	0.5	1.5
	nail polish		-	J.5	1.0
	PC9. Check the desired				
	length and shape with		3	0.5	2.5
	the client				
	PC10. File the nails ensuring				
	the nail's free edge is		5	0.5	4.5
	left smooth and shaped				
	to required length				







		Assess
		according to the client's
		needs
	PC11.	Remove dirt in the
		underside of the nails
	PC12.	Use suitable cuticle
		tools and products
		safely and effectively to
		remove excess cuticle,
		ensuring that the cuticle
		and nail plate are
	DC12	undamaged Use specialized hand
	PC13.	and nail treatments to
		improve the appearance
		of the client's skin and
		nails
	PC14.	Use smooth and even
		massage techniques and
		pressure to meet the
		client's needs using
		appropriate products
		(Ex. Massage creams,
		lotions)
	PC15.	Leave the hands and
		lower arms free of any
		excess massage medium
	PC16.	Check that the nail plate
		is clean, dry and oil free
		and the underside is
	2017	clean and free of debris
	PC17.	Apply one base coat,
		polish coats as desired
		and one top coat for the desired finish
	DC1Ω	Check that the nail
	r C10.	finish is left with
		smooth and even texture
		and colour, with the
		cuticle and nail wall free
		polish
	PC19.	clean and dry the
		client's legs
	PC20.	remove any existing nail
		polish
	PC21.	check the desired length
		and shape with the
		client
	PC22.	file the nails ensuring
		the nail's free edge is
		left smooth and shaped
		to required length
		according to the client's
	D.C.C.	needs
	PC23.	remove dirt in the
	DC3.4	underside of the nails
	PC24.	use suitable cuticle tools
		and products safely and

2 0.5 1.5 5 0.5 4.5 5 1 4 4 0.5 3.5 2 0.5 1.5 3 0.5 2.5 2 0.5 1.5 2 0.5 1.5 2 0.5 1.5 3 0.5 2.5 4 1 3 2 0.5 1.5 3 0.5 2.5 4 1 3 2 0.5 1.5 3 0.5 2.5 4 1 3 2 0.5 1.5 3 0.5 2.5			
5 0.5 4.5 5 1 4 4 0.5 3.5 2 0.5 1.5 3 0.5 2.5 2 0.5 1.5 2 0.5 1.5 2 0.5 1.5 3 0.5 2.5 4 1 3 2 0.5 1.5 3 0.5 2.5 4 1 3 2 0.5 1.5 3 0.5 2.5			
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4 0.5 3.5 2 0.5 1.5 3 0.5 2.5 2 0.5 1.5 2 0.5 1.5 2 0.5 1.5 3 0.5 2.5 4 1 3 2 0.5 1.5 3 0.5 2.5 4 1 3 2 0.5 1.5 3 1 3 2 0.5 1.5	5	0.5	4.5
2 0.5 1.5 2 0.5 1.5 3 0.5 2.5 2 0.5 1.5 2 0.5 1.5 3 0.5 2.5 4 1 3 2 0.5 1.5 3 0.5 2.5	5	1	4
2 0.5 1.5 3 0.5 2.5 2 0.5 1.5 2 0.5 1.5 3 0.5 2.5 4 1 3 2 0.5 1.5 3 1 3 3 1 3 4 1 3 2 0.5 1.5	4	0.5	3.5
3 0.5 2.5 3 0.5 2.5 2 0.5 1.5 2 0.5 1.5 3 0.5 2.5 4 1 3	2	0.5	1.5
3 0.5 2.5 2 0.5 1.5 2 0.5 2.5 4 1 3 2 0.5 1.5	2	0.5	1.5
2 0.5 1.5 2 0.5 1.5 3 0.5 2.5 4 1 3 2 0.5 1.5	3	0.5	2.5
2 0.5 1.5 3 0.5 2.5 4 1 3 2 0.5 1.5	3	0.5	2.5
3 0.5 2.5 4 1 3 2 0.5 1.5	2	0.5	1.5
4 1 3 2 0.5 1.5	2	0.5	1.5
2 0.5 1.5	3	0.5	2.5
	4	1	3
4 0.5 3.5	2	0.5	1.5
	4	0.5	3.5







	sment Criteria			
effectively to remove				
excess cuticle, ensuring				
that the cuticle and nail				
plate are undamaged				
PC25. remove any excessive				
hard skin using a foot		2	0.5	1.5
scrapper				
PC26. use specialized leg and				
nail treatments to				
improve the appearance		3	0.5	2.5
of the client's skin and		3	0.5	2.3
nails				
PC27. use smooth and even				
massage techniques and		4	2	2
pressure to meet the				
client's needs				
PC28. leave the foot and lower		_		4 -
leg free of any excess		2	0.5	1.5
massage medium				
PC29. check that the nail plate				
in dehydrated and the		2	0.5	1.5
underside is clean and		_	0.5	1.5
free of debits				
PC30. apply sufficient base				
coat, polish coats and		2	0.5	2 5
top coats for the desired		3	0.5	2.5
finish				
PC31. check that the nail finish				
is left with smooth and				
even texture and colour,		3	0.5	2.5
with the cuticle and nail				
wall free enamel				
PC32. Check the client's				
wellbeing throughout				
the service and giving		3	0.5	2.5
the necessary		3	0.5	2.5
_				
PC33. clean the treated area	}			
		2	0.5	1 -
and use a suitable		2	0.5	1.5
soothing product				
PC34. Complete the therapy to				
the satisfaction of the		2	0.5	1.5
client in a commercially		_		
acceptable time				
PC35. Record the therapy				
accurately and store				
information securely in		2	0.5	1.5
line with the salon's				
 policies				
PC36. Provide specific after-	[
procedure, homecare				
advice and		_		_
recommendations for		3	1	2
product use and further				
treatments to the client				
a camono to the cheft		100	21	79
		100	41	/3







	Assess	sment Criteria			
5. BWS/N0103 (Assist the Beauty Therapist performing beauty services)	PC1. Ensure the health and safety standards and processes laid out by manufacturer, organization and clients are followed to perform the operation		19	4	15
	PC2. Arrange tools and products that are safe and fit for the purpose based on the guidelines		25	5	20
	PC3. Assist the Beauty Therapists and makeup artists with the products and the services under guidance based on the procedure laid out by the employers	100	30	5	25
	PC4. Assist to resolve any problems occurring during the relevant corrective action		14	4	10
	PC5. Assist cleaning up the post-treatment waste to main the health and safety standard		12	2	10
			100	20	80
6. BWS/N9002 (Maintain health and safety of work area)	PC1. Set up and position the equipment, chemicals, products and tools in the work area to meet legal, hygiene and safety requirements		13	3	10
	PC2. Clean and sterilize all tools and equipment before use	100	13	3	10
	PC3. Maintain one's posture and position to minimize fatigue and the risk of injury		9	2	7
	PC4. Dispose waste materials in accordance to the industry accepted standards		12	2	10
	PC5. Maintain first aid kit and keep oneself updated on the first aid procedures		10	3	7







		Asses	sment Criteria			
	PC6.	Identify and document				
		potential risks and		10	3	7
		hazards in the		10	3	,
		workplace				
	PC7.	•		10	3	7
		accident reports		10	,	,
	PC8.	Report health and				
		safety risks/ hazards to		10	3	7
		concerned personnel				
	PC9.	Use tools, equipment,				
		chemicals and products				
		in accordance with the		13	3	10
		salon's guidelines and		15		10
		manufacturers'				
		instructions				
				100	25	75
7. BWS/N9003	PC1.	Maintain good health				
(Create a positive		and personal hygiene		8	2	6
impression at				0	2	U
work area)						
	PC2.	Comply with				
		organisation's			2	6
		standards of grooming		9	3	6
		and personal behavior				
	PC3.	Meet the organisation's				
		standards of courtesy,		9	3	6
		behavior and efficiency				
	PC4.	Stay free from				
		intoxicants while on		2	1	1
		duty				
	PC5.	Wear and carry				
		organisation's uniform		_		_
		and accessories		6	1	5
		correctly and smartly				
	PC6.	Take appropriate and	100			
		approved actions in line		_	_	_
		with instructions and		6	2	4
		guidelines				
	PC7.	Record details related				
		to tasks, as per		5	2	3
		procedure			_	-
	PC8.	Participate in workplace				
	55.	activities as a part of		5	1	4
		the larger team			_	·
	PC9.	Report to supervisor				
		immediately in case				
		there are any work		3	1	2
		issues				
	PC10	. Use appropriate				
	. 510.	language, tone and				
		gestures while		7	2	5
		interacting with clients		'	_	,
		from different cultural				
	1	Jin amerent cultural	I	L	l	







	Assessment Criteria			
and religiou				
background				
disabilities a	and gender			
PC11. Communica	te			
procedure r	elated			
information	to clients			
based on th	e sector's	7	2	5
code of prac	ctices and			
organisation	n's			
procedures,	/ guidelines			
PC12. Communica	te role			
related info	rmation to			
stakeholder	s in a polite	7	2	5
manner and	l resolve			
queries, if a	ny			
PC13. Assist and g	uide clients			
to services o	or products	4	1	3
based on th	eir needs			
PC14. Report and	record			
instances of	aggressive/	4	1	2
unruly beha	vior and	4	1	3
seek assista	nce			
PC15. Use commu	nication			
equipment	(phone,	4	1	2
email etc) a	s mandated	4	1	3
by your orga	anization			
PC16. Carry out ro	outine			
documenta	tion legibly	6	2	4
and accurat	ely in the	6	2	4
desired forr	nat			
PC17. File routine	reports and	4	1	3
feedback		4	1	3
PC18. Maintain co	nfidentiality			
of informati	on, as	4	1	3
required, in	the role			
		100	29	71
·			•	